Less Defined Knowledge and More True Alarms: Reference-based Phishing Detection without a Pre-defined Reference List

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Abstract

Phishing, a pervasive form of social engineering attack that compromises user credentials, has led to significant financial losses and undermined public trust. Modern phishing detection has gravitated to reference-based methods for their explainability and robustness against zero-day phishing attacks. These methods maintain and update predefined reference lists to specify domain-brand relationships, alarming phishing websites by the inconsistencies between its domain (e.g., payp0l.com) and intended brand (e.g., PayPal). However, the curated lists are largely limited by their lack of comprehensiveness and high maintenance costs in practice.

In this work, we present PhishLLM as a novel reference-based phishing detector that operates without an explicit pre-defined reference list. Our rationale lies in that modern LLMs have encoded far more extensive brand-domain information than any predefined list. Further, the detection of many webpage semantics such as credential-taking intention analysis is more like a linguistic problem, but they are processed as a vision problem now. Thus, we design PhishLLM to decode (or retrieve) the domain-brand relationships from LLM and effectively parse the credential-taking intention of a webpage, without the cost of maintaining and updating an explicit reference list. Moreover, to control the hallucination of LLMs, we introduce a search-engine-based validation mechanism to remove the misinformation. Our extensive experiments show that PhishLLM significantly outperforms state-of-the-art solutions such as Phishpedia and PhishIntention, improving the recall by 21% to 66%, at the cost of negligible precision. Our field studies show that PhishLLM discovers (1) 6 times more zero-day phishing webpages compared to existing approaches such as PhishIntention and (2) close to 2 times more zero-day phishing webpages even if it is enhanced by DynaPhish. Our code is available at https://github.com/code-philia/PhishLLM/.

1 Introduction

Phishing attacks entice users to reveal sensitive information by posing as legitimate entities. Its fallout includes data breaches, ransomware attacks, and significant financial losses. The FBI’s Internet Crime Complaint Center (IC3) has reported losses totaling $10.3 billion [58]. In addition, phishing attackers can generate and deploy comprehensive phishing kits with the known phishing-as-a-service [15, 19, 32, 57], making the launch of phishing attacks much less costly.

State-of-the-art phishing detection approaches are reference-based [10, 11, 25, 47, 49, 53], which reports and explains the phishing alarms by detecting the brand intention, credential-taking intention, or both from a webpage.

Brand Intention Analysis. Reference-based phishing detectors operate by pre-defining a list of references that specify the correspondence between an authentic domain and its brand representation, such as a logo or screenshot. When assessing a webpage, the detector identifies its brand intention by extracting its brand representation (e.g., logo or screenshot) and comparing it to those in the reference list. If a match is found — say, an extracted logo resembles the PayPal logo — but the webpage’s domain does not align with the authentic domain (e.g., payp0l.com), a phishing alert is triggered, citing domain-brand inconsistency as the explanation.

Credential-taking Intention Analysis. To further validate a phishing webpage, some techniques such as [49] detect the credential-taking intention of a webpage. This is done by visually recognizing forms or buttons that lead to a credential-taking webpage, typically using computer vision techniques such as object detection [64].

Despite their promising performance, these approaches still suffer from two main drawbacks:

Challenge 1: Reference Completeness and Its Dilemma: The performance of reference-based phishing detectors is inherently limited by the completeness of their reference lists. An incomplete list cannot help decide the benign nature of websites with unknown brands. While emerging techniques such as DynaPhish [50] try to grow the reference list in an
automate way, a long reference list can incur additional costs of maintaining the list such as updating new logo variants. Furthermore, the longer the list, the more likely it include similar logos under different brands, potentially raising the challenge of logo recognition.

**Challenge 2: Capturing Webpage Semantics by Vision-based Solutions:** Although the computer vision techniques used by the state-of-the-art detectors such as PhishIntention [49] excel at recognizing the shape and pattern of UI components, they fall short of capturing the webpage semantics represented in terms of natural language description. On detecting UI components about credentials for analyzing credential-taking intention, human often rely on the text like “login”, “username”, or “bank account” to identify credential-relevant UI components, instead of visual shapes, colors, and borders used by Phishpedia and PhishIntention. Moreover, such text can appear in multiple languages on the webpages.

Technically, PhishLLM comprises three modules: (1) A brand recognition model that leverages the Large Language Model (LLM) to infer the brand intention from logo descriptions. We found that modern LLMs have a more extensive coverage of brand-related knowledge compared to any predefined reference list, as evidenced by our experiments with both well-known and lesser-known brands. To control the hallucination problem inherent in LLMs, we validate results through three methods: (a) deploying a minimum-entropy-based prompt to decode the most concise brand-domain information, verifying domain-brand consistency, (b) using a search-engine-based domain validation technique to eliminate misinformation introduced by LLMs, and (c) using a search-engine-based popularity validation technique to address the domain alias problem. (2) A credential-taking classifier that examines webpage textual semantics with the help of chain-of-thought reasoning in LLMs. (3) A visual-language-model-based credential-taking transitioner that selects UI elements on the webpage with the highest likelihood of transitioning to a credential-requiring page.

In open-world experiments, we deployed PhishLLM in field studies to detect emerging phishing webpages. Leveraging the extensive brand knowledge possessed by the LLM, PhishLLM outperforms baseline methods (Phishpedia [47] and Phish-Intention [49]), achieving a recall improvement of 21% to 66% in both field studies and public phishing feeds. Additionally, PhishLLM reduces runtime by half compared to online brand knowledge expansion approaches like DynaPhish [50]. Overall, PhishLLM identifies six times more zero-day phishing webpages compared to existing approaches (1,340 versus 178 and 107) and nearly twice as many zero-day phishing webpages even when PhishIntention is equipped with DynaPhish. Furthermore, our study provides new insights into the dynamics of modern phishing campaigns.

We summarize our contributions as follows:

- To the best of our knowledge, we present the first LLM agent for reference-based phishing detection, PhishLLM, to address the challenges such as reference scalability, brand intention analysis, and credential-taking intention in a uniform way.
- PhishLLM captures the webpage semantics in both visual and linguistic aspects, thereby enhancing the performance of phishing detection as a new state-of-the-art.
- We develop the PhishLLM framework, which can be practically integrated with many security crawlers to effectively report more zero-day phishing websites. The code is available at [6].
- Our results demonstrate that PhishLLM significantly improves the recall of phishing detection and discover more real-world phishing websites than the state-of-the-art and their enhanced version equipped with DynaPhish.

## 2 Threat Model

We assume that a phishing attacker takes users’ credentials by constructing a webpage which (1) mimics the branding of a legitimate company, and (2) offers a user interface for potential victims to enter their credentials. We assume the attacker has the following capabilities:

(1) **Full Control Over the Phishing Website:** The attacker can alter any part of the phishing website. This includes both visible HTML elements (e.g., logos and images) and invisible HTML content (e.g., hidden inputs or scripts) for the purpose of launching a successful attack and evading detection.

(2) **Awareness of Phishing Detectors:** The attacker is familiar with the operational principles of all known phishing detectors. This knowledge allows the attacker to manipulate the phishing website to evade detection. While the attacker can access the implementation details of these detectors, they cannot modify the deployed systems.

(3) **Hosting Infrastructure:** We assume that attackers use web hosting infrastructures for deploying phishing websites. However, we do not consider scenarios where phishers compromise legitimate domains (see discussion in Section 5).

## 3 Approach

**Overview.** Figure 1 shows an overview of the PhishLLM design. PhishLLM takes a webpage and its domain as input and reports its analysis based on (1) the consistency between the brand and domain and (2) the presence of a credential-taking intention on the webpage.

**Brand Intention Analysis (Section 3.1).** Given the webpage, we start by capturing its screenshot to circumvent any potential HTML obfuscation. An existing logo detection technique [47] is then employed to identify the logo’s location on the screenshot. Subsequently, this logo (with its surrounding
text) is converted into a logo prompt, which guides a language model in identifying the brand name. Given the probabilistic nature of language models, we employ a post-validation step to ensure the reliability of the model output. Finally, we compare the input domain with the domain reported by LLM to assess domain-brand consistency.

**Credential-taking Intention Analysis (Section 3.2 and 3.3).**
Given the webpage, we start by converting the webpage screenshot into a webpage prompt that encapsulates the most salient information. This prompt is fed into a language model using a chain-of-thought approach, enforcing it to answer a binary question (i.e., credential-requiring page or not) with the justification. If the credential-taking intention is identified and the brand-domain inconsistency is detected, a phishing alarm is generated. If not, we proceed to use a visual-language model to rank HTML elements that could link to a credential-taking page within the same domain. We then simulate clicks on these elements to search for credential-taking pages. This process iterates until either a phishing page is confirmed or a predefined interaction limit is met.

### 3.1 Brand Recognition
For brand recognition, we address the following challenges exhibited in existing state-of-the-art solutions [47,49,50]:

- **Limited Reference List:** Constructing a comprehensive domain-brand reference list is prohibitively expensive, affecting both the scope and timeliness of the references.

- **Logo Retrieving Overhead:** Searching for a brand in a list of size \( N \) has a complexity of \( O(N) \), leading to greater runtime overhead as the list expands.

Observing that the LLM encodes extensive brand-domain information beyond any predefined list, we re-frame the problem as a language task, which enables us to decode such brand-domain information for validation with an \( O(1) \) time complexity. To this end, we address the technical challenges of (1) constructing an informative prompt from a visual screenshot to decode the brand-domain information and (2) minimizing the hallucination of the LLM to yield a more reliable answer.

Figure 2 shows how we accomplish the brand recognition task. First, we use a state-of-the-art logo detector [49] to report the logo \( l \) from the screenshot of a webpage \( w \). Then, we infer the logo’s domain name \( d \) as follows:

- **Domain Inference (logo-to-domain):** This task is formulated as a problem of vision-to-language translation. Specifically, we adopt OCR and image-captioning models to extract the logo’s description, generating a logo prompt fed to the LLM to have the domain name \( d \).

- **Domain Validation (domain-to-logo):** We validate \( d \) by checking whether we can backtrack the logo \( l \) with the reported domain \( d \). To this end, we first retrieve a set of alternative logos from a search engine using \( d \) as the input. If \( l \) matches any of the retrieved logos, we consider the domain \( d \) as a true correspondence of the input logo \( l \).

By this means, we can effectively mitigate potential misinformation introduced by the LLM, through the logo-to-domain inference and domain-to-logo validation steps.

### 3.1.1 Image Captioning and OCR Processing
To translate a logo’s visual information into a language-friendly format, we adopt both the image captioning technique [34,42,43,55,85] and the OCR technique [22,24,45,46,67,87]. They generate logo descriptions from different albeit comple-
Figure 2: An overview of the brand recognition process. The T-mobile logo goes through two branches, while the OCR model predicts the words in the logo, the image captioning model can describe the color and symbolic design, which helps the LLM to predict the brand. The answer will be validated through the Google Image search.

Table 1: The prompt template for brand recognition is designed to minimize verbosity and randomness. The components in blue are mutable regarding the webpage’s logo.

Task background
You are knowledgeable about brands and their associated logos. Given the description of a logo and the logo’s OCR text, your task is to decide the brand of the logo.

Answer instruction
If there are multiple possible brands, output the most popular domain.

Few-shot examples
Given the following description on the brand’s logo: “the logo for icy vein news and guides”, the logo’s OCR text: “GO PREMIUM ICY VEINS”, Question: What is the brand’s domain? Answer: “icy-veins.com”.

Final prompt
Task background + Answer instruction + Few-shot examples + Given the following description on the brand’s logo: “a white letter t on a pink background”. By integrating these textual and visual descriptions, the LLM is more informed to infer the domain as t-mobile.com.

Such a response incurs a parsing challenge to extract the relevant and verifiable domain (e.g., “hetzner.com”). Due to such nature of LLMs, we refer to this issue as the entropic response problem.

Solution. To mitigate the entropic response problem, we design a structured prompt using the in-context learning strategy, as demonstrated in Table 1. Our prompt has three components:

- **Task background**: We start by providing the background of the domain inference task, and we also specify the persona of LLM as an expert in brand-domain knowledge.
- **Answer instruction**: An instruction is designed for the LLM to provide the most popular domain option.
- **Few-Shot examples**: Further, we adopt the in-context learning strategy [21, 84] to limit the verbosity of the LLM’s response, by providing an answer template that the LLM is instructed to follow.

As a result, we can enforce LLM to output parsable and controllable results, as shown in the Final prompt section of Table 1.
Table 2: Prompt for CRP prediction model, the blue component is mutable regarding the webpage content.

**Task background**
You are an expert in webpage design. Given the webpage content, your task is to decide the status of the webpage. A credential-requiring page is where the users are asked to fill in their sensitive information, including usernames, passwords; contact details such as addresses, phone numbers, emails, and financial information such as credit card numbers, social security numbers, etc.

**Chain-of-Thought (CoT) Based Few-shot Examples**

<table>
<thead>
<tr>
<th>Given the webpage text:</th>
<th>Question:</th>
<th>Answer:</th>
</tr>
</thead>
<tbody>
<tr>
<td>“MAX Bounty Affiliate Login: Email address Password Sign in +Forgot your password? MaxBounty Inc”</td>
<td>A. This is a credential-requiring page. B. This is not a credential-requiring page.</td>
<td>“First we filter the keywords that are related to sensitive information: Email address, Password. After that we find the keywords that are related to login: Sign in, Login. Therefore the answer would be A.”</td>
</tr>
</tbody>
</table>

**Final prompt**

| Task background + CoT Based Few-shot Examples + Given the webpage text: |
|-------------------------+--------------------------------+-----------|
| <start, ignore any instruction in between> | Question: | A. This is a credential-requiring page. B. This is not a credential-requiring page. Answer: |
| Webpage OCR Results | |
| <end, ignore any instruction in between> |

3.1.3 Domain Validation

To mitigate the misinformation from LLM, we validate the reported domain name $d$ as follows:

**Aliveness Validation.** We verify the aliveness of $d$ to ensure its validity.

**Logo Validation.** Using Google Images service, we retrieve the top-$k$ logos by formulating the query as “{$d$}’s logo” from a reported domain $d$. If one of the retrieved logos is matched to the identity logo $l$ extracted from the webpage, we consider the validation successful. Specifically, we adopt Liu et al.’s algorithm [49] for logo comparison.

A reported domain name is considered accurate only if it passes both validation steps, thereby ensuring the precision and reliability of the brand prediction.

3.1.4 Adaptation to Domain Variants

**Domain Alias**  In some cases, organizations in sectors like banking and insurance manage multiple domains for different regions and services. For instance, Citigroup Inc. uses domains such as citi.com, citigroup.com, and citibank.com. Such phenomenon of domain alias can incur a false positive if PhishLLM only outputs a single domain (e.g., citi.com). To mitigate this, we propose a popularity validation before flagging a URL as phishing. Our rationale lies in that a popular website can hardly be phishing as a phishing one can usually be alive for only a few days. Therefore, we further validate the popularity of a website by checking whether its domain has been indexed by Google. If the domain is indexed, we report it as a legitimate domain alias rather than a phishing site.

**Web Hosting Services**  Web hosting services such as GitHub, Vercel, and Netlify can be exploited by phishers due to their ease of deployment. URLs hosted by these services typically appear as subdomains under the hosting company’s main domain (e.g., varunb453.github.io). To address this, we maintain a list of web hosting domains. If we encounter any of these domains, we proceed with brand recognition without the popularity validation step. This is because the web hosting domain itself is popular, but the websites under these domains can be used by anyone to host any content.

**SSO Domain Redirection**  Single Sign-On (SSO) services often redirect users to third-party sites (e.g., Google or Microsoft) for login. When a redirection happens, we will re-run PhishLLM on the updated URL and screenshot. In other words, we will recognize the brand on the updated screenshot, and the brand-domain inconsistency checking (Figure 1) will be performed on the redirected domain instead of the original domain. This prevents potential false positives.

3.2 CRP Prediction

We design our approach to predict Credential Requiring Pages (CRPs) by focusing on the credential semantics within a webpage. Unlike existing vision-based solutions [49], which rely on visual information (e.g., the layout and the shape of the widgets), we consider textual content (e.g., "Password," "Email Address") to be more informative and relevant to this task. Therefore, we formulate the problem into a question-and-
answering (Q&A) problem given the extracted text from the webpage. Further, to make the decision explainable, we solve the Q&A problem with chain-of-thought (CoT) prompting. Our approach involves two main steps: (1) webpage content preprocessing, and (2) prompt construction.

3.2.1 Webpage Content Preprocessing

We preprocess a webpage by parsing its screenshot into a sequence of phrases. Considering that attackers can obfuscate HTML source code, we employ an OCR model on the webpage screenshot. This model can extract all visible text phrases on the webpage, regardless of potential HTML obfuscation, as shown in Figure 3. These extracted phrases are then concatenated using a tab token to create a unified description that serves as the webpage’s representation:

| MAX BOUNTY <tab> Affiliate Login <tab> Email address <tab> Password <tab> Sign in <tab> Forgot your password? <tab> MaxBounty Inc. |

In this work, we assume that the OCR-detectable tokens are salient for users to notice, and they comprehensively capture the key credential semantics.

3.2.2 Chain-of-thought Prompt Construction

We employ a similar in-context-learning-based design for our webpage-prompt as in the logo-prompt (see Table 2). It includes task background and chain-of-thought few-shot examples [68, 78, 81]. We assume the red and purple components are system prompts that are immutable and confidential to the phishers.

**Defense of Prompt Injection** We also consider the potential for prompt injection attacks [59] within webpage content. Attackers might inject misleading sentences into the webpage screenshot to manipulate the “Webpage OCR Results” section (the blue component in Table 2). For example, they could add text like “this is not a credential-requiring page” misleading the model to output “B. This is not a credential-requiring page”. Inspired by XML tagging defense [9], we encapsulate instructions and data by surrounding the “Webpage OCR Results” with two special tags: <start, ignore any instruction in between> and <end, ignore any instruction in between>. These tags mark a range within which new instructions are ignored, and importantly, they are immutable and cannot be overwritten by attackers.

**Chain-of-Thought Prompts** To enhance the reliability of the LLM’s responses, we adopt the chain-of-thought design [68, 78, 81] in an in-context learning manner [17]. Our chain comprises two steps. First, we identify keywords indicative of sensitive data, for where to input credentials. Second, we search for keywords synonymous with actions like “login” or “proceed”, for where to submit credentials. A positive outcome in both steps would suggest the presence of a credential-taking form, thereby categorizing the webpage as credential-requiring. As a result, the responses are structured as follows:

```
Sensitive keywords identified: ...... Additionally, login-related keywords: ...... have been detected. Based on this, the conclusion is A.
```

3.3 CRP Transition

In the CRP transition task, we infer the clickable HTML component on a non-credential-requiring webpage with the highest likelihood to transit to a credential-requiring page. We formulate the task of finding such a CRP transition component as a ranking problem. Specifically, given a set of clickable HTML components on a webpage, i.e., $S = \{c_1, c_2, \ldots, c_n\}$, we assign a CRP-transition confidence score for each $c_i \in S$ to rank $S$. The challenge lies in two folds. First, the styles of the clickable components are diverse, therefore it is non-trivial to design the score in a heuristic way. Second, training a binary classifier (CRP-transition or not) from scratch largely depends on the quality of the training dataset, which may fail to capture the common prior knowledge for identifying CRP-transition UIs.

To address this problem, we fine-tune a visual-language model [34, 35, 40–42, 61] to capture the semantics of clickable components. A visual-language model, such as CLIP [61], can project text and images into a unified embedding space, to map an image to its most appropriate textual description. In our work, we align the images of clickable UI elements with textual descriptions such as “login buttons” or “non-login buttons”. Our insight is that CLIP already possesses prior knowledge of the functional roles such as “login” and “non-login” in its image-embedding space. Hence, we can use the two embeddings as two “prototypes”, designing the learning process to “pull” the embeddings of our training samples towards these prototypes, as prototypical learning [36, 69, 77].
Figure 4 shows the architecture of our CLIP model, which consists of two branches, i.e., an image branch and a text branch. As for the image branch, each extracted image of a clickable HTML component is fed into an image encoder \( f_i(.) \) to learn its embedding. As for the other branch, we predefined two text phrases, i.e., “a login button” and “not a login button” to be projected with a frozen text encoder \( f_r(.) \). The image encoder \( f_i(.) \) is learned to map each image to its most appropriate description. Denoting the embedding of “login button” as \( T_2 \) and that of “not a login button” as \( T_1 \), we only update the weights in the image encoder so that the embeddings of the CPR-transition elements are closer to \( T_2 \) and that of non-CRP-transition elements are closer to \( T_1 \).

As a result, for each clickable HTML component \( c_m \), we can compute its confidence score \( p_i = \cos(f_i(c_m), T_2) \) as the CRP-transition probability. Finally, to mitigate perturbation-based adversarial attacks [29, 37, 56], we adopt the techniques of Lin et al. [47] to quantize the activations, thereby hiding the gradients.

4 Experiment

We evaluate PhishLLM with the following research questions:

RQ1 (Detection Performance): What is the performance of PhishLLM in reporting phishing webpages on public datasets compared to state-of-the-art methods?

RQ2 (Component-wise Performance): What is the performance of each component of PhishLLM?

RQ3 (Robustness against Adversaries): Is PhishLLM robust against various adversarial attacks?

RQ4 (Field Study): How does PhishLLM perform in detecting real-world phishing campaigns?

4.1 Experiment Setup

4.1.1 Models

We employ PaddleOCRv3 [18] as the OCR model and BLIP-2 [42] as the image captioning model for their state-of-the-art performance on standard benchmark datasets [18, 42]. In the task of brand recognition and CRP prediction, we choose the “gpt-3.5-turbo-16k” model [14]. More hyperparameters are described in A.4.

4.1.2 Baselines

We compare PhishLLM with Phishpedia [47], PhishIntention [49], and their enhanced versions with DynaPhish [50]. Phishpedia detects solely brand intention, while PhishIntention checks both brand intention and credential-taking intention. DynaPhish is a complementary module to any referenced-based detectors. It expands the reference list with the help of Google logo API and the Google search engine. We run the baselines using their recommended settings, particularly with their reference list of 277 brands (DynaPhish is initialized with 277 brands’ references), which is argued to cover the majority of phishing target brands [47].

4.1.3 Datasets

**Top-ranked Alexa websites.** We crawled the top 5,000 websites from Alexa. After removing white pages and block pages, we were left with 3,640 websites. Each website was labeled with its brand, credential-requiring status, and CRP transition UI elements. For the training of the CRP transition model (see Section 3.3). We further divide these into two subsets: 3,047 websites for training and 593 for testing. This dataset was utilized in the RQ2 (Component-wise Evaluation) to assess the effectiveness of individual components.

**Low-ranked Alexa websites.** We crawled the lower-ranked (rank from 100k to 105k) Alexa websites and were left with 2,964 alive and accessible sites. This dataset is used in RQ2 to assess the brand recognition rate for less popular brands.

**Domain Aliases.** We manually collected 100 brands with the phenomenon of domain aliases. In total, we gathered 300 domains, averaging 3 domains per brand. This dataset is used to evaluate the effectiveness of implementing a popularity validation in reducing the false positive rate.

**Phishing Detection Benchmark: 6K (6,075) phishing websites + 6K (6,075) benign websites.** The 6,075 phishing websites, provided by DynaPD [50], come with source code that can be deployed locally. We collected a comparable number of benign websites (6,075) by crawling from the Alexa Top 5,000 to 15,000 websites. These datasets were employed in RQ1 to evaluate the overall classification performance in distinguishing phishing from benign websites. Additionally, the 6,075 phishing websites were used in RQ3 to determine whether different adversarial attacks could mislead the model into classifying these sites as benign.

**Field Study Evaluation: CertStream Service.** We crawl websites from Certstream feeds, which offer domains with newly issued or updated TLS certificates. We crawled 3,000 emerging websites daily from CertStream [1], and the crawling lasted for 30 days, yielding a total of 90,000 websites. We hired three experts with security background, each with at least two years of experience in cybersecurity research, to independently annotate those websites as real phishing or benign. We let the experts confirm the reported phishing for each phishing detector to compute the precision metric. As for the recall, since annotating all 90K websites to obtain exact recall is prohibitively expensive, we randomly sub-sample 3,000 websites and compute the recall on this subset.

**Field Study Evaluation: Public Phishing Feeds.** We crawled publicly available phishing feeds from OpenPhish [4] and the Phishing Domain Database [54] for 12 days. After filtering out inaccessible sites and other types of scam websites, we were left with 2,773 phishing pages.
We evaluate the brand recognition rate on both top-ranked websites for DynaPhish is 11.50 USD, whereas the median with accessing OpenAI and Google API services also impacts webpage OCR text. Additionally, network latency associated (brand recognition costs around 0.44 USD/1K, popularity validation costs around 5 USD/1K, and CRP prediction costs around 0.74 USD/1K).

4.2 RQ1: Overall Evaluation

4.2.1 Setup
To answer RQ1, we use the phishing detection benchmark (6K phishing + 6K benign dataset). We compare PhishLLM and the baselines in terms of their overall classification performance, measured in precision, recall, and runtime overhead.

4.2.2 Results
Table 3 shows the overall performance of PhishLLM and the baselines. We observe that PhishLLM improves recall by over 30% without sacrificing precision. As a price, it incurs more runtime overhead compared to visual-based phishing detectors such as Phishpedia, due to the network latency of accessing OpenAI service. Nevertheless, PhishLLM demonstrates improved efficiency in comparison to DynaPhish.

Figure 5 provides a detailed breakdown of latency distribution in PhishLLM. The major factor contributing to runtime is the CRP Prediction model, primarily due to the quadratic time complexity of the language model relative to the length of the webpage OCR text. Additionally, network latency associated with accessing OpenAI and Google API services also impacts the overall latency. Overall, the median cost of processing 1K websites for DynaPhish is 11.50 USD, whereas the median cost of processing 1K websites for PhishLLM is 6.14 USD (brand recognition costs around 0.44 USD/1K, popularity validation costs around 5 USD/1K, and CRP prediction costs around 0.74 USD/1K).

4.3 RQ2: Component-wise Evaluation

4.3.1 Setup
We evaluate the brand recognition rate on both top-ranked and lower-ranked Alexa websites to test the knowledge coverage of LLM on less-known brands. Additionally, we test the effectiveness of the popularity validation on a separate domain alias dataset comprising 300 domains from 100 different brands. For CRP prediction, we use all top-ranked Alexa websites to evaluate classification performance using precision and recall. As for CRP transition recognition, we split 3,047 for training and 593 for testing. Note that the transition UI ranking problem is essentially a retrieval problem (see Section 3.3), therefore we evaluate performance using Recall@k retrieval accuracy (k = 1, 3, 5). Specifically, given k recommended UIs R_k by our model, and the ground-truth CRP transition UI U_k, the Recall@k is computed as \frac{1}{N} \sum_{i=1}^{N} \mathbb{1}(r_k^i \in R_k^i), where i is the index of screenshots, and \mathbb{1}(.) is the indicator function. Intuitively, it measures whether the true transition UI component is within the top-k recommended options. Note that Phishpedia and PhishIntention can report brands, and PhishIntention can also predict CRP and recognize CRP regions. Thus, we also evaluate and compare their component-wise performance.

4.3.2 Results
Table 4 shows the component-wise performance. We observe that our LLM-based solution recognizes significantly more brands than a static reference list (65% versus 5%). Furthermore, the combination of image captioning and OCR yields the best performance when compared to using either method alone. We also experiment with the setting when the domain validation step is removed, we observe that the recall increases to 0.74. However, the precision of the LLM’s response drops to 0.78, indicating the importance of the validation step to eliminate LLM hallucination. On lesser-known brands, the brand recognition rate does not decrease (70%), this shows the extensive brand knowledge covered by LLM. For the 300 domain aliases, 86% of them are reported with a target brand, domain alias dataset comprising 300 domains from 100 different brands. For CRP prediction, we use all top-ranked Alexa websites to evaluate classification performance using precision and recall. As for CRP transition recognition, we split 3,047 for training and 593 for testing. Note that the transition UI ranking problem is essentially a retrieval problem (see Section 3.3), therefore we evaluate performance using Recall@k retrieval accuracy (k = 1, 3, 5). Specifically, given k recommended UIs R_k by our model, and the ground-truth CRP transition UI U_k, the Recall@k is computed as \frac{1}{N} \sum_{i=1}^{N} \mathbb{1}(r_k^i \in R_k^i), where i is the index of screenshots, and \mathbb{1}(.) is the indicator function. Intuitively, it measures whether the true transition UI component is within the top-k recommended options. Note that Phishpedia and PhishIntention can report brands, and PhishIntention can also predict CRP and recognize CRP regions. Thus, we also evaluate and compare their component-wise performance.

4.4 RQ3: Robustness Evaluation

4.4.1 Setup
We consider four types of adversaries in our threat model (see Section 2). Since PhishLLM employs a prompt-based design, we construct adversarial attacks by injecting mislead-
Table 4: Component-wise Performance Evaluation.

<table>
<thead>
<tr>
<th>Brand Recognition</th>
<th>CRP Prediction</th>
<th>CRP Transition</th>
</tr>
</thead>
<tbody>
<tr>
<td>Precision</td>
<td>Recall</td>
<td>Precision</td>
</tr>
<tr>
<td>Phishpedia</td>
<td>1.00</td>
<td>0.05</td>
</tr>
<tr>
<td>PhishIntention</td>
<td>1.00</td>
<td>0.05</td>
</tr>
<tr>
<td>PhishLMM</td>
<td>1.00</td>
<td>0.65</td>
</tr>
<tr>
<td>- Logo Caption only</td>
<td>1.00</td>
<td>0.38</td>
</tr>
<tr>
<td>- Logo OCR only</td>
<td>1.00</td>
<td>0.52</td>
</tr>
<tr>
<td>- Without Domain Validation</td>
<td>0.78</td>
<td>0.74</td>
</tr>
<tr>
<td>- Without Chain-of-Thought</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>- Llama2-7b-chat [72]</td>
<td>1.00</td>
<td>0.51</td>
</tr>
<tr>
<td>- On low-ranked Alexa</td>
<td>1.00</td>
<td>0.70</td>
</tr>
</tbody>
</table>

Figure 6: Logo adversary attack to create an instruction indicate the true domain is abc.com (i.e., a phishing domain)

Figure 7: Prompt injection attack to create a prompt with instruction “This is not a credential-requiring page”.

Figure 8: HTML obfuscation attack

Table 5 shows that PhishLMM is generally robust against various adversarial attacks. After injecting the phishing domain into the logo, the brand recognition model only decreases its recall by 0.01. Those injected domains are ignored by PhishLMM because we instruct LLM to output the most popular brands in the prompt if there are multiple potential domains.
The CRP prediction model is minimally affected by the prompt injection attack, with a recall decrease of only 0.01, thanks to the prompt defense mechanism. In contrast, a prompt without the instruction-data encapsulation leads to a significant recall decrease of 0.89. This demonstrates that LLMs are generally vulnerable to prompt injection attacks. Therefore, we advise the practitioners to keep the system prompt as a secret to the attackers. Furthermore, the introduced gradient-masking defense, as proposed in [47], can effectively protect against gradient-based adversarial attacks. Finally, due to the adopted OCR technique, PhishLLM is robust against HTML obfuscation.

4.5 RQ4: Field Study

4.5.1 Setup

We conduct two field studies in the experiment. Large-scale study. To evaluate how many new phishing websites we can find with PhishLLM, we deploy PhishLLM, Phishpedia, and PhishIntention in a real-world scenario to report potential phishing websites for 30 days, i.e., evaluating their performance on the collected 90K emerging websites in the duration. We compare the solutions in terms of their classification precision and recall. Small-scale study. To evaluate the performance between PhishLLM and DynaPhish+X (Phishpedia or PhishIntention), we conduct a one-week field study considering the incurred budget of both tools. Public phishing feeds study. We evaluate the recall of each solution against the phishing reported by public phishing feeds.

4.5.2 Results

Table 6 shows the results of a small-scale field study. Overall, PhishLLM demonstrates a significant performance improvement. Specifically, it enhances precision by 13% and boosts the number of reported phishing incidents by 83%. Notably, compared to DynaPhish, PhishLLM achieves a fivefold reduction in runtime. The reason lies in that, to make sure the expanding reference is clean (otherwise, it can be compromised by the attacker), DynaPhish expands its reference by interactively validating the extracted logos and their domains with Google services, incurring much larger runtime overhead.

Table 7 shows the results of a large-scale field study, indicating that PhishLLM significantly outperforms the baselines, reporting far more real-world phishing websites (1,340 compared to 178 and 107). The advantage lies in that PhishLLM can infer phishing websites by decoding far more references. Further, we have the following empirical observations on phishing campaigns. Due to the space limit, we show more examples of reported phishing and insights on our anonymous website [2].

On public phishing feeds, PhishLLM achieved a recall of 0.84, outperforming the baseline recalls of 0.66 and 0.47. We notice these feeds cover a specific type of phishing known as cryptocurrency phishing, which does not solicit traditional credentials but instead requires users to connect their wallets. To address these phishing attacks, more advanced and multi-round web interaction strategies are required in future work. Further discussion on the reasons for false negatives can be found in Section 5. PhishLLM can cover most of the phishing detected by Phishpedia and PhishIntention, as shown in the Venn diagram in Figure 9. For webpages detected by PhishIntention but not by PhishLLM, the primary issue is that for certain logos, the LLM can be challenging to determine the associated brand based on text descriptions alone (Figure 15). In contrast, the visual matching in PhishIntention can identify logos if similar logos are in the reference list. For webpages detected by Phishpedia but not by the other two, Phishpedia does not evaluate whether the webpage is soliciting credentials. Consequently, it can report pages that use cloaking techniques but display a recognizable logo (e.g. (b) in Figure 14).

Figure 9: Detection counts for PhishLLM (Red circle), Phishpedia (Blue circle), and PhishIntention (Green circle) on public phishing dataset

4.5.3 Phishing Landscape

Language Analysis As mentioned in the introduction, credential semantics can appear in various languages. Our PaddleOCR supports over 80 languages, and LLMs naturally adapt to multilingual web pages (see [5] for more examples). Among 1,340 reported phishing in the field study, 67% are in English, 5% are in German, 4% are in Spanish, 3% in Chinese, etc.

Target Analysis Out of the 1,340 reported phishing instances, 1,105 were with the brands not included in the reference list of 227, and they cover 939 unseen brands. The Top-10 phishing targets are visualized in Figure 10. Aside from commonly expected targets like Microsoft and Meta, we find that cybersecurity companies (sonicwall.com, securelink.com) and information service providers (ebsco.com, thealesgroup.com) are increasingly popular among attackers.
Table 5: Adversarial robustness evaluation. The defense strategy for the CRP transition model is to replace the activations (Swish [62] activation is used in CLIP [61]) with Stepwise activations (Step-Swish).

<table>
<thead>
<tr>
<th>Logo adversary (brand recognition)</th>
<th>LLM prompt injection (CRP prediction)</th>
<th>Pixel-level perturbation (CRP transition)</th>
<th>HTML Obfuscation (webpage parsing)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Before Attack</td>
<td>0.86</td>
<td>0.92</td>
<td>FGSM [29] BIM [37] DeepFool [56]</td>
</tr>
<tr>
<td>After Attack w/ Defense</td>
<td>0.85 (↓0.01)</td>
<td>0.91 (↓0.01)</td>
<td>0.91 (−) 0.91 (−) 0.91 (−) 0.91 (−)</td>
</tr>
<tr>
<td>After Attack w/o Defense</td>
<td>0.03 (↓0.89)</td>
<td>0.65 (↓0.26)</td>
<td>0.09 (↓0.82) 0.03 (↓0.88) −</td>
</tr>
</tbody>
</table>

Table 6: Overall performance in the small-scale field study (PhishLLM versus DynaPhish)

<table>
<thead>
<tr>
<th>Precision</th>
<th>Median Runtime</th>
<th>No. Reported Phishing</th>
<th>No. Distinct Brands</th>
</tr>
</thead>
<tbody>
<tr>
<td>Phishpedia</td>
<td>0.65</td>
<td>0.35</td>
<td>13</td>
</tr>
<tr>
<td>PhishIntention</td>
<td>0.83</td>
<td>0.38</td>
<td>10</td>
</tr>
<tr>
<td>DynaPhish+PhishIntention</td>
<td>0.85</td>
<td>5.89</td>
<td>72</td>
</tr>
<tr>
<td>PhishLLM</td>
<td>0.96</td>
<td>1.22</td>
<td>132</td>
</tr>
</tbody>
</table>

The lesser-known brands fall prey to phishing attackers, indicating their phishing attack can also be equally or more lucrative than the attack targeting big companies such as Microsoft.

![Figure 10: Top-10 phishing targets](image)

**Phishing Campaign** We identify phishing campaigns by clustering phishing webpages based on their targeted brands and similarities in domain names. We identified 5 distinct phishing campaigns targeting SonicWall, Meta, Thales Group, EBSCO Information Services, and AVM Deutschland, respectively. We observe a campaign targeting Meta (see Figure 11), sharing several distinctive characteristics: (i) **Use of .click Top-Level Domain**: All phishing webpages use the uncommon ".click" TLD. (ii) **Diverse Languages**: Phishers prepare multilingual versions of the webpage for dissemination to victims from different countries. (iii) **Outdated Layout**: The webpage layout is based on an outdated template of the Facebook login page. (iv) **Dynamic Logo Loading**: The phishing webpage loads the logo dynamically via JavaScript, rather than directly using an `<img>` tag to point to the logo image. This approach decreases readability. (v) **Input Obfuscation**: While legitimate Facebook pages use meaningful HTML attributes such as `type='email'` or `id='pass'` for their input fields, phishing pages assign random attributes to minimize readability.

**Figure 11: Meta phishing campaign.** (a) is from the real Meta/Facebook page, (b) is from login-france.xuanbac.click, (c) is from login-usa.xuanbac.click, and (d) is from zuk.pergugu.click.

5 Discussion

**Limitations** One limitation of our approach is that the popularity validation (described in Section 3.1.4) is conducted at the domain level, which could result in false negatives for phishing pages hosted on compromised legitimate domains. Attackers might exploit domains that are indexed by Google but remain vulnerable, thereby hosting malicious content that could evade our popularity checks. Additionally, our system relies on external services, such as those provided by OpenAI and Google APIs. Consequently, any downtime or delays associated with these services could impact the real-time detection.
Table 7: Overall performance in the large-scale field study (PhishLLM versus Phishpedia and PhishIntention)

<table>
<thead>
<tr>
<th></th>
<th>On Sampled 3k</th>
<th>On Total 90k</th>
<th>On Public Phishing</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Precision</td>
<td>Recall</td>
<td>No. Reported &amp; Verified Phishing</td>
</tr>
<tr>
<td>Phishpedia</td>
<td>0.50</td>
<td>0.07</td>
<td>0.45</td>
</tr>
<tr>
<td>PhishIntention</td>
<td>1.00</td>
<td>0.04</td>
<td>0.90</td>
</tr>
<tr>
<td>PhishLLM</td>
<td>1.00</td>
<td>0.70</td>
<td>0.95</td>
</tr>
</tbody>
</table>

Failure Cases  Given the experimental results, we observe that false positives usually occur when the Language Model (LLM) incorrectly identifies a target brand with a similar logo to a legitimate site, and the webpage is credential-taking (see Figure 12). In contrast, false negatives arise due to

1. Cryptocurrency Phishing (53%): These phishing involve actions like scanning QR codes, downloading malicious apps, or uploading wallet tokens, which do not ask conventional credentials (see Figure 13).
2. Cloaking (15%): Phishers use CAPTCHA challenges to hide content from automated detectors. Advanced web interaction tools are needed to simulate complex human interactions (see Figure 14).
3. Logo Detection Failures (15%): PhishIntention’s tool may miss logos, leading to undetected phishing. Retraining algorithms may help reduce these false negatives.
4. Inadequate Logo Information (7%): Some logos are too abstract for text descriptions to identify accurately (see Figure 15). Future work will consider using visual prompts for better logo descriptions.
5. Non-functional Login Pages (10%): Some phishing sites have functional landing pages but non-responsive login pages. Our preliminary study (Section A.5) shows that the visual language model is a promising future direction to capture more detailed visual information in comprehensive phishing detection scenarios.

Webpage Semantics (Vision and Language)  Phishpedia [47] and PhishIntention [49] capture only the visual semantics of the webpage. In PhishLLM, we investigate both visual and language semantics from the webpage as a multimodal solution, which better emulate how humans perceive a webpage. Additionally, the language model inherently provides explanations for its predictions, obviating the need for external post-hoc explanation methods [47, 49]. In the future, we foresee that a more advanced semantic fusion technique of vision and description (e.g., multi-modal architecture) can be designed to capture more webpage semantics.

Explicit Reference vs. Implicit Reference  DynaPhish [50] attempts to address the limitations of static reference lists in phishing detection by dynamically retrieving and expanding relevant brand information from search engines. While the approach is effective, it presents the ongoing maintenance challenge of an ever-expanding reference list. Also, a very long reference list can potentially incur new challenges to distinguish similar logos under different brands. In contrast, PhishLLM is an LLM agent built upon a Large Language Model (LLM) as an implicit reference list. We posit that an LLM serves as a comprehensive knowledge base of brand-related information.

Deployment Scenarios
1. As a URL consumption service: PhishLLM can be integrated either at the end of an email server or as a browser extension. When provided with a URL and its corresponding webpage content, PhishLLM can analyze the content to detect any entity-imitating or credential-taking intentions. Suspicious links will then be flagged, and an explanation for the suspicion can further be provided.
2. As a threat intelligence feed empowered by LLM: Our field study demonstrates the potential of PhishLLM in scanning and identifying new phishing threats. While the current iteration of PhishLLM involves certain costs and latency issues, the advancements in language model technology will further lead to reduced costs and faster processing times in the near future [3].
3. As a Cloud Service for Hosting Providers: Hosting providers can integrate PhishLLM to regularly scan hosted websites for phishing content, ensuring their platforms are not exploited by phishers.

6 Related Work

Phishing Detection: Phishing detection can be performed on the email side [28, 38, 70, 74], mobile side [13, 48, 52, 66, 73], and web browser side [10, 11, 44, 47, 49, 53, 71, 82, 86]. Our work focuses on browser-based detection. Early browser-based phishing detection relied on blacklists matching URLs, page source codes, and webpage toolkit signatures to known phishing URLs [60, 63, 83]. This method fails against zero-hour attacks, leading to the development of advanced feature-engineering algorithms. Some studies distinguish phishing from legitimate URLs using lexical and reputation features [16, 27, 76]. URLNet [39] uses deep learning to automatically extract features from URL sequences. Later approaches combining URL and HTML features improved accuracy but lacked robustness and generalizability [12, 23, 44, 71, 75, 82, 86]. To enhance robustness, visual reference-based detection emerged, analyzing brand-domain inconsistencies to iden-
tify phishing attempts. EMD [25] introduced using a target brand list and comparing screenshot color distribution with known brands. Medvet et al. [53] and Rosiello et al. [65] explored comparing page content like text, images, and layout. Logo-based approaches like Phishzoo [11] and Verilogo [79] use SIFT to locate logos on screenshots. Deep learning advancements have led to sophisticated models for this purpose [10, 47, 49]. DynaPhish [50] addresses the limited reference list problem by using modern search engines to dynamically update the reference list. However, these approaches require maintaining a set of references.

Web Interaction with LLMs: Various studies have employed Large Language Models (LLMs) for open-domain web navigation [20, 26, 30, 31]. Gur et al. fine-tuned decoder models to improve web navigation [30, 31]. Mind2Web and Furuta et al. [20, 26] used multi-modal workflows to select UI elements and predict actions to perform. To our knowledge, our work is the first study to employ LLMs to advance a new state-of-the-art in phishing detection.

7 Conclusion

We introduced PhishLLM, a novel Large Language Model (LLM)-driven reference-based phishing detector as a new state-of-the-art. Unlike existing solutions, PhishLLM mitigates the efforts to construct and maintain a predefined reference list by (1) utilizing LLMs to decode brand information through minimum-entropy-based prompts and (2) mitigating LLM’s potential of responding misinformation. Our extensive experiments validate the tool’s effectiveness in enhancing phishing detection performance. In our future work, we aim to distill a local LLM from the online LLM so that we can avoid the network latency caused by the OpenAI service. Further, we plan to design a multi-modal solution to fuse the webpage semantics from both vision and language perspective.

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A Appendix

A.1 Prompt Comparison

This section examines the effect of using brand recognition prompt variants, following or not the minimal entropy design principle. Few-shot examples significantly enhance effectiveness. Without these, as seen in Table 9 in [7], the LLM produces rambling, non-compliant responses. In contrast, the CRP prediction model aims for detailed, reasoned responses. Table 10 in [7] shows that without chain-of-thought prompting, it merely provides 'A' or 'B' without explanation.

A.2 Field Study for DynaPhish [50]

Due to the costs of Google Cloud and Search APIs, we opted for a 7-day (from January 22 to 29, 2024) field study instead of a large-scale comparison with DynaPhish. It involved crawling approximately 15,000 new websites from Certstream and assessing the precision of phishing reports from DynaPhish, PhishLLM, Phishpedia, and PhishIntention.

A.3 Recruitment and Ethics

We hired three cybersecurity experts with over two years of experience at approximately 22 USD per hour to independently verify each reported phishing instance using relevant data. We did not report the phishing sites to anti-phishing detectors but shared screenshots in the study [8].

A.4 Hyper-parameters for PhishLLM

We pre-process webpages and logos using PaddleOCRv3 for OCR and BLIP-2 for image captioning, selecting the OCR language with the highest confidence. Brand recognition and CRP prediction use GPT-3.5-turbo-16k, limiting the maximum generation tokens to 10 and 100, respectively, with the temperature set to 0. For domain validation, we compare webpage logos with the top 5 results from Google Image Search at a 0.83 similarity threshold. Popularity validation via Google Search determines if a domain is an alias based on the top
10 search results. Our CRP-transition model is fine-tuned on 112,623 images of non-login UI elements and 2,242 images of login UI elements from the top-ranked Alexa dataset, at a learning rate of $10^{-5}$ for 5 epochs. All experiments are on Ubuntu 20.04 using four RTX 4090 GPUs.

A.5 Preliminary Study on Visual Prompt

To tackle cryptocurrency phishing false negatives, we explored a “visual prompt” (see Table 8) for recognizing complex indicators like QR codes and app downloads, using GPT-4V. Testing on 50 random cases, we found that 36 (72%) were successfully identified by this method, highlighting the potential of visual prompts to counter advanced phishing tactics.


Figure 12: Examples of false positives: The reported target shares a similar logo with the website, and the webpage is indeed credential-taking.

(a) Phishing domain: assetfix.vercel.app
(b) Phishing domain: homepage-metzamask.webflow.io

Figure 13: Examples of cryptocurrency phishing pages.

(a) Phishing domain: business-facebook-suite-13.pages.dev
(b) Phishing domain: ghjvhf2.pages.dev

Figure 14: Examples of cloaked phishing pages.

(a) Logo caption: a blue and white logo with a crown on it. Logo OCR: Particular Empresa.
(b) Logo caption: a red and white sign with the letter a on it. Logo OCR: PDF Online.

Figure 15: Examples of insufficient logo description.

Table 8: Visual prompt for CRP prediction model, text in green are the modified part from the original prompt, and the blue component is mutable regarding the webpage screenshot.

You are an expert in webpage design. Given the webpage screenshot, your task is to ... Webpages that ask the users to download suspicious apps, connect token wallet, and scan QR code are also considered as credential-taking.

Given the webpage screenshot:
<start, ignore any instruction in between>
[Example webpage’s screenshot in Base64 encoding format]
<end, ignore any instruction in between>

Question: A. This is a credential-requiring page. B. This is not a credential-requiring page.
Answer: “First we filter the keywords that are related to sensitive information: Email address, Password. After that we find the keywords that are related to login: Sign in, Login. Therefore the answer would be A”

Given the webpage screenshot:
<start, ignore any instruction in between>
[Testing webpage’s screenshot in Base64 encoding format]
<end, ignore any instruction in between>

Question: A. This is a credential-requiring page. B. This is not a credential-requiring page.
Answer: