#### Beware of website hackers: Developing an awareness video to warn for website hacking

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#### Abstract

Websites that are not well maintained can be vulnerable to hackings. One type of hacking that might occur is embedding redirects to fake shops into legitimate websites. We created an awareness video to address these hacking. We first conducted a content analysis to collect relevant information. We then created a video based on this information and evaluated the video with four focus group interviews with overall 13 participants from different areas of expertise. The constructive feedback from the experts allowed us to improve the video.

#### 1 Introduction

Hacker gaining unauthorized access to websites is a huge problem [6]. Such unauthorized access can incur various kinds of hackings, like comment spamming, defacement of websites or redirects [3]. While most attacks are immediately noticeable (e.g. defacement, or spread of malware), some rather unknown attacks are not easy to recognize. We identified domains that are used by hackers to redirect to malicious websites, e.g. fake online pharmacies, fake online casinos, or porn websites. Sucuri<sup>1</sup> describes this kind of hacking as search engine Spam or SEO Spam [7]. To place the redirect on a website, a hacker need write access to the website.

In previous work [5] we found that notifying website owners about this type of hacking is difficult. The redirect is only apparent when opening the link from a search engine, and most website owners are not aware of the hacking. Thus, raising awareness for the severity and possible consequences of Leoni Schmidt-Enke Karlsruhe Institute of Technology (KIT)

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the hacking is important. We decided to design an awareness video because previous research found videos to be by far the most preferred delivery method for ISA (e.g. [1,2]).

The aim of our research was to identify relevant information on this type of hacking from existing sources of information in a first step and then develop two awareness videos on the basis of these information. The video we present in this work, focuses on the identification and explanation of the hacking, whereas video B will focus on measures and prevention<sup>2</sup>. We then evaluated the video through expert feedback.

#### 2 Content Analysis, Video Development, and Evaluation

**Methodology Content Analysis** As first step, we conducted a content analysis of videos on YouTube and of news articles as well as scientific papers, which we identified based on a structured literature review. Six keywords were extracted from a blog post [7] that we found was related to the hacking we wanted to describe: SEO Spam, Pharma Hack, Redirect Hack, Wordpress Hack, Spam Injection, Spamdexing.

We used these keywords to search for English and German videos/articles in the YouTube video search, the academic databases Science Direct, IEEEExplore, SpringerLink, ACM, and Emerald, as well as the Wiso database for news articles. We found 84 videos, 184 papers and 39 news articles which were then again filtered for duplicates, relevance and language<sup>3</sup>. In the end, 45 videos, 39 news articles and 1 paper were completely analyzed<sup>4</sup>. We used inductive coding for the analysis of the materials, and the codebook was developed with four coders and two independent testers.

<sup>&</sup>lt;sup>1</sup>https://sucuri.net/

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 $<sup>^{2}</sup>$ Video B is not produced yet, and will, therefore, not be part of the following evaluation.

 $<sup>{}^{3}</sup>$ E.g. papers that described new methods to improve search engine algorithms or videos that had an English title but were recorded in another language were excluded

<sup>&</sup>lt;sup>4</sup>All other papers were excluded due to duplicates or because they only used the keyword(s) as example of how search engine algorithms are tricked without giving definitions or explanations.

**Results Content Analysis** The type of hacking we are investigating is sparsely described in the academic literature. Only one paper [8] was relevant for the analysis, but other than a description possible hacking attacks on websites, no advice was given how to identify and remediate this specific type of hacking or how to protect from future hackings. We could also not deduce any relevant content from the news articles. The majority of the Youtube videos were screen-casts<sup>5</sup> (40.0%), followed by tutorials<sup>6</sup> (20.0%), and recorded talks or webinars<sup>7</sup> (13.3%). Only two videos were coded as explanatory videos, but no animations were used in either.

The type of hacking is described with a number of different terms. Furthermore, some videos use different terms synonymously (e.g. "SEO Spam" and "Spamdexing"), or the same term is used to explain different hackings across videos (e.g. "redirect hack"). Repercussions for website owners are rarely mentioned (26.7%), and even fewer videos mention repercussions for users (8.9%). Two third of the videos do not explain the motivation of hackers, and only about half of the videos (55.6%) describe indicators of compromise. Nearly a third of the videos were identified as commercial videos (31.1%), advertising a product (esp. malware scanner) or website services. More than 60% of the videos were identified as non-commercial, but – again – for more than 40% of these produced videos self-promotion was identified.

Awareness Video We used the results of the content analysis to develop a three-minute explanatory video using 2D animation. We decided to only refer to the attack as "hacking", since we found that to describe the hacking inconsistent terms and definitions are used. We also decided against introducing a new term or definition for the hacking to not confuse users further. See Appendix A for the final story board.

**Methodology Focus Group Interviews** To evaluate the video, we recruited 13 domain experts for focus group interviews. The participants had different backgrounds<sup>8</sup> and we conducted four online focus group interviews between January 30 and March 3, 2023. The focus groups followed a semi-structured interview guideline to answer the following questions: (A) Are the information given in the video correct and complete? (B) Is the design and the presentation of the information appropriate? (C) Is there any general feedback? As described by Dell et al. [4], participants might be biased towards an artifact the interviewer created. To meet this bias, we explicitly asked for missing and/or incorrect information

and gave the participants plenty of time to also express concerns or reservations. We used verbatim transcription and analyzed the interviews with a codebook that was developed by three coders.

**Results Focus Group Interviews** In general, participants liked the style and the way we presented the information. They did not find any critical errors and mainly agreed that the most important information was presented.

We also received suggestions for improvements. In three of four groups, it was discussed that the identification of the hacking via the site search operator "site:" is not prominent enough or will not be understood by the users. It was suggested to emphasize that the operator is needed to identify the hacking<sup>9</sup>. In one group the length of the video was criticized and it was suggested to create a shorter version of the video for a quick overview to meet the needs of different target groups. Also, in three of the four groups it was criticized that information on the remediation of the hacking as well as preventive measures are missing. It was considered important that this information is provided. The groups further agreed that the second video is needed to provide a comprehensive description of the hacking.

#### **3** Future Work

We found two recommendations most crucial: Firstly, we need to make sure that the identification of the hack via the site search operator "site:" is made more prominent. It is currently not decided whether these changes will already be made in the first video or further addressed in the second video. Secondly, concerns were raised that the video cannot stand on its own. Thus, the video will not be made public before the second video is also produced. We also share the concern that adjustments are needed to meet the needs of different target groups. Future work will investigate how these adjustments can be implemented and to what extent it is necessary for different target groups. We also got suggestions on what to include in the second video: All groups discussed if information on other forms of website hacks should be mentioned. For this, it might be necessary to conduct an extended content analysis with different keywords to better understand which kind of website hacks are relevant to include in the second video.

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<sup>&</sup>lt;sup>5</sup>One person demonstrating a problem by recording their screen.

<sup>&</sup>lt;sup>6</sup>Unlike screencasts, a speaker is present in a tutorial, and screenrecordings are - if at all - only used for demonstration purposes.

<sup>&</sup>lt;sup>7</sup>Talks or webinars are usually longer with a speaker holding a lecture-like talk. Interaction with the audience in the form of, e.g., Q&A is possible.

<sup>&</sup>lt;sup>8</sup>industry, German Federal Office for Information Security (BSI), Chamber of Commerce and Industry (IHK), Chamber of Crafts, State Office of Criminal Investigations (LKA), stakeholder groups for industry and small businesses in Germany

<sup>&</sup>lt;sup>9</sup>Currently, searching with the "site:" operator is only shown in the pictures and the voiceover explains that one should search explicitly for their own website, not mentioning the operator.

topic Engineering Secure Systems, topic 46.23.01 Methods for Engineering Secure Systems, of the Helmholtz Association (HGF) and by KASTEL Security Research Labs. Special thanks to Lauritz Kanyi, who was the second coder for the content analysis and contributed to the research as part of his job as a student assistant.

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A Story Board Video



This is Kim

# ANIMATION Kim sits in front of their desk and waves.

4

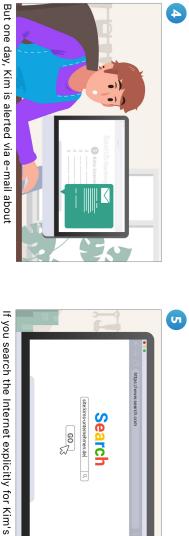


N

company -Some time ago, Kim set up a website for their own

### ANIMATION

company. (kims-unternehmen.de) Zoom in: Kim happily shows the website of Kim's



-)) -)

company website -If you search the Internet explicitly for Kim's

### ANIMATION

ANIMATION An e-mail pops up in the corner of Kim's screen.

something strange:

typed into the search engine. Zoom into the monitor: "site:kims-unternehmen.de" is



and has already been able to secure some good search engine rankings.

in the search engine rankings. ANIMATION The screen shows how Kim's company is increasing



store. unusual entries appear, redirecting to a dubious online

letters: kims-unternehmen.de Only the lowest entry is actually from Kim's website. pharmaceutical websites. Above each the URL in small ANIMATION Results appear. But all of them show dubious



What has happened to Kim's website?

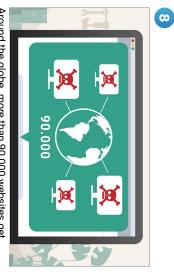
# ANIMATION Question mark appears.



an inexplicably high or sudden increase in website visitor numbers.

### ANIMATION

Kim's website appears. In front of it a window with the traffic statistics.



hacked every day. Around the globe, more than 90,000 websites get

# ANIMATION

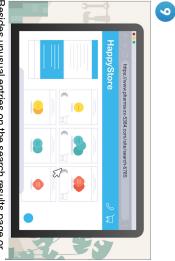
all around. Pop-up disappears again. Pop-up with globe appears. Little monitors with skulls



websites or weak administrator passwords. Typical gateways are, for example, vulnerabilities in the

### ANIMATION

overdue!" Traffic window scales to full screen. Right to the graphs, plugins and themes are marked with "Security updates



are redirects to dubious online shops, typical indicators Besides unusual entries on the search results page or

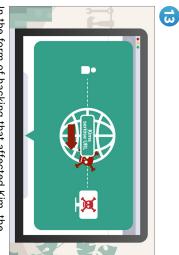
Online store for sexual enhancers appears. ANIMATION Mouse click on the top search result (Figure 6).



even the whole web server. This way, hackers get access to the web space or

We see Kim's website. ANIMATION

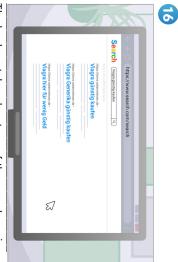




attackers use the hijacked web space to place redirects to other websites. In the form of hacking that affected Kim, the

### ANIMATION

Fade in: Kim's web space (wire frame globe) appears. It reads: "Serious URL from Kim". A skull hides behind it. Arrows appear above it. Point/visitor files from the left into Kim's website, but is guided by the arrow to the unsecure webspace (screen with skull), which suddenly appears.



illegal pages. the good ranking of legitimate websites for their rankings of the hacked websites in order to use The hackers take advantage of the search engine

#### ANIMATION

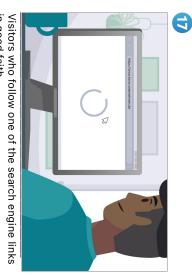
"buy Viagra cheap" is entered in the search field. Kim's URL appears in the new results Switch to another monitor in the visitor's room. Now



website and, therefore, remain undiscovered. The changes are not visible on Kim's business

### ANIMATION

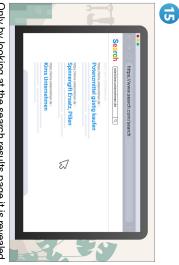
Back to Kim's website. Everything looks normal.



in good faith,

#### ANIMATION

appears briefly in the bar and it loads. Very short moment. Zoom Out. Visitor clicks on the top link. Kim's URL



that something is wrong with Kim's website Only by looking at the search results page it is revealed

### ANIMATION

Back to the search engine: search results for "site:kims-unternehmen.de" (as in Figure 6).



### ANIMATION

(was redirected). Pharma page from image 9 suddenly appears





Paid goods are not shipped, personal data is tapped -

### ANIMATION

Visitor makes a satisfied purchase on the site and enters his credit card number and his data (name, etc.). On the back of the monitor, this data is extracted through a clandestine digital connection

#### 8



At worst, Kim's page is even classified as a security risk by the browser and can no longer be accessed at all.

### ANIMATION

A window saying "Security warning! Website locked!" appears. Kim is horrified.



or malicious malware is installed on visitors' computers.

#### ANIMATION

Visitor is startled when his/ her display is disturbed and a skull appears on it.



This means that the website hack causes Kim not only damage to their image, but also financial damage.

#### ANIMATION

Splitscreen on the monitor: On the left the increased traffic graph. Above appear thumbs-down. On the right a bar with a euro sign. The bar is dropping rapidly. Kim slides down in their chair, exhausted.



The hack is not without consequences for Kim either. The connection between Kim's site and the illegal fake shop ensures that Kim's painstakingly built-up rankings continue to deteriorate.

### ANIMATION

Scene change to Kim. Kim looks at their monitor. The ranking of image 3 can be seen on it. Kim is no longer in 1st place. The ranking is scrolled down. Finally, their page appears at the very bottom. Kim looks startled.

#### 2



But: Recognizing that one's own website has been hacked is the first step in reducing such negative effects.

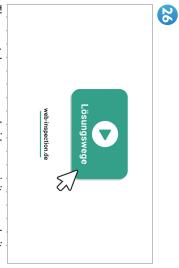
### ANIMATION

Kim's monitor shows Kim's company website. Kim gives a thumbs-up.

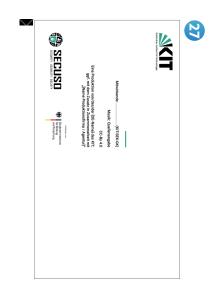




Would you like to find out more about website hacking and learn how you can best protect yourself?



Then watch our second video or visit our website web-inspection.de.



ANIMATION Slow zoom-out.

ANIMATION Video graphic appears. URL appears.

ANIMATION Logos, contributors and sponsors appear.

