

# Privacy-Preserving Analytics on the Ground

**Ryan Steed, Alessandro Acquisti**  
*Carnegie Mellon University*

PEPR — 09/11/2023

# “Privacy-preserving” analytics (PPA)

- Subset of Privacy Enhancing Technology (PET)
  - Differential privacy
  - Secure multiparty computation
  - Privacy-preserving machine learning (PPML)
  - ...
- **Landmark adoption**—and controversy
  - Differential privacy in the **2020 U.S. Decennial Census** (Abowd et al., 2022)—**despite protests from stakeholders** (boyd & Sarathy, 2022)
  - **Google’s Privacy Sandbox** to replace third party cookies (Goel, 2022)—**while preserving targeted advertising** (Cyphers, 2021)

## ***The 2020 Census Suggests That People Live Underwater. There’s a Reason.***

Technology advances forced the Census Bureau to use sweeping measures to ensure privacy for respondents. The ensuing debate goes to the heart of what a census is.

By Michael Wines

April 21, 2022

## **Google introduces a new system for tracking Chrome browser users.**

The company is scrapping another plan that would have blocked so-called cookies after privacy groups and regulators complained that Google needed to do more to ensure privacy.

By Daisuke Wakabayashi, Kate Conger and Brian X. Chen

Jan. 25, 2022

# Research questions

PPA adoption is growing, but

- Why are organizations adopting PPA techniques?
- How might PPA adoption *not* lead to better privacy online?

## Research questions

PPA adoption is growing, but

- **Why are organizations adopting** PPA techniques?
- How might PPA adoption *not* lead to better privacy online?

## Our work

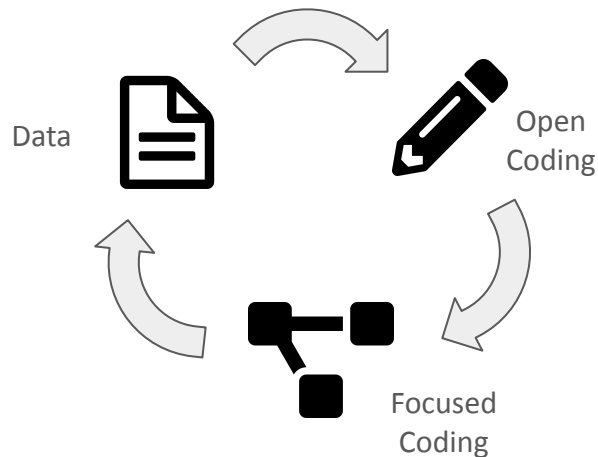
- Grounded theory of PPA adoption
- Lessons from economics, sociology, STS, and law

Takeaways:

- The importance of interpretation
- Pathways to “privacy theater”
- Recommendations for practitioners and researchers

# Our study: emergent process theory

- **Method:** grounded theory (Charmaz, 2014) and thematic analysis
- 1-hour **semi-structured interviews**, Sep. 2021–Jan. 2022 & Aug. 2023



## **N=28 PPA practitioners**

- Execs/directors (N=11), managers (N=4), ICs (N=13) doing research, engineering, product, policy, legal
- 90% U.S.-based, 55% white, 75% cis men, 75% straight

## **21 organizations**

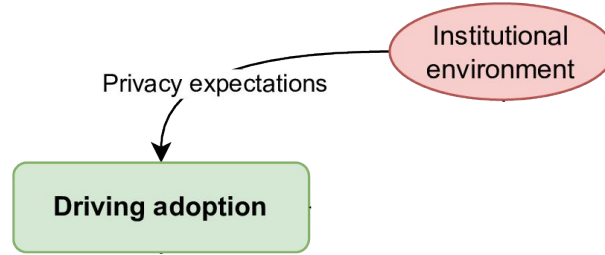
- 8 tech companies (N=13) — 6 are Fortune 500 (N=12)
- 5 privacy startups (N=6)
- 4 non-profits (N=5)
- 3 government agencies (N=4)

# The literature

Why adopt socially responsible tech?

- **Reduce financial risk** from legal penalties; **maintain social license** (e.g. Carroll, 1979; Jones, 1995; Gunningham, 2004)
- **Example:** Execs adopted new privacy-by-design policies in response to changing privacy norms & regs (Bamberger & Mulligan, 2015)

# Our (emergent) process theory



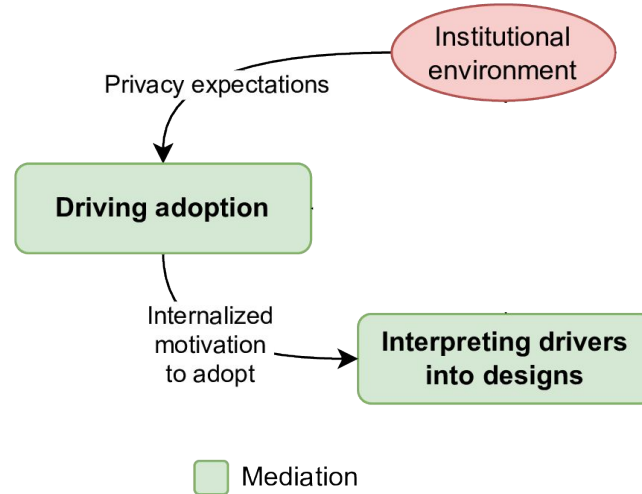


# The literature

But, new policies do not guarantee changes to practice...

- Organizations may “decouple”—or **mediate**—policy from practice (Meyer & Rowan, 1977; Weick, 1976)
- More likely early on, or when adoption mostly due to external expectations (Bromley & Powell, 2012)
- **Example:** Many technologists/lawyers still didn’t consider privacy in daily work (Waldman, 2017)

# Our (emergent) process theory





# Interpreting drivers into designs

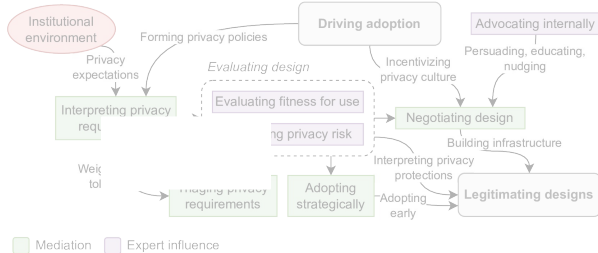
Interpreting privacy requirements

## Evaluating design

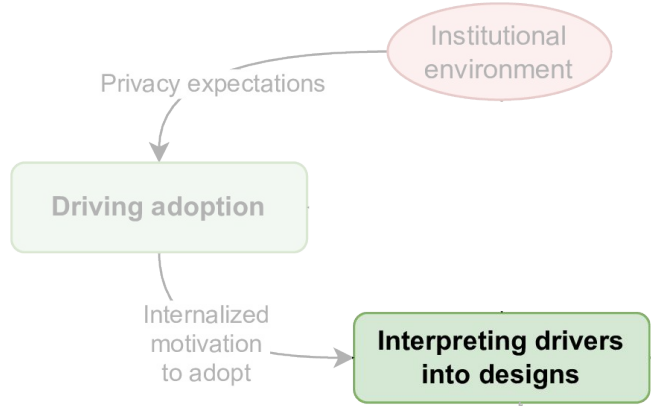
Evaluating fitness for use

Evaluating privacy risk

Negotiating design



# Our (emergent) process theory

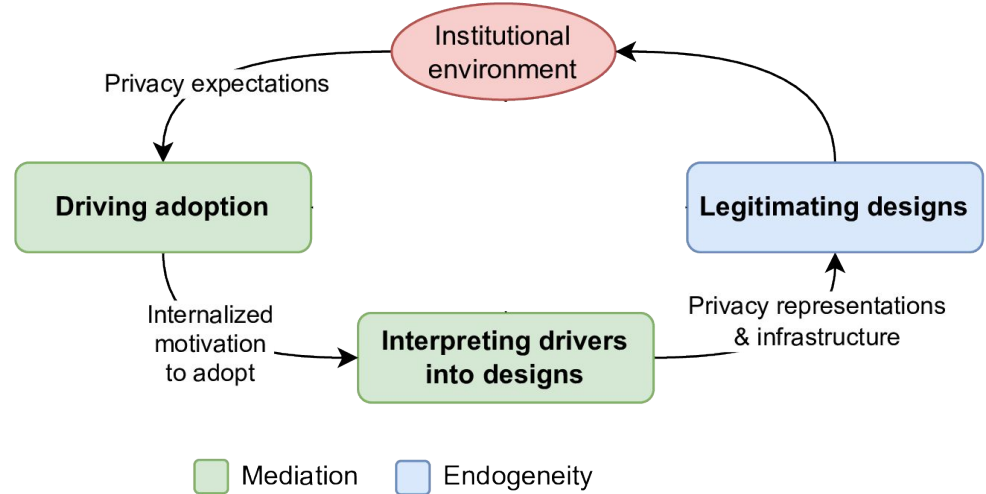


# The literature

... and practice shapes expectations.

- Organizations make “educated guesses” about compliance (Edelman, 1999)
- Models are endorsed & spread—through industry networks, court decisions, sponsored research, lobbying (e.g. Wilson, 1982; Edelman, 2016; Kamieniecki, 2006)

# Our (emergent) process theory



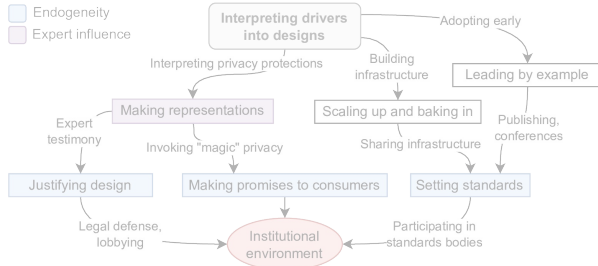
# Legitimizing designs

Making representations

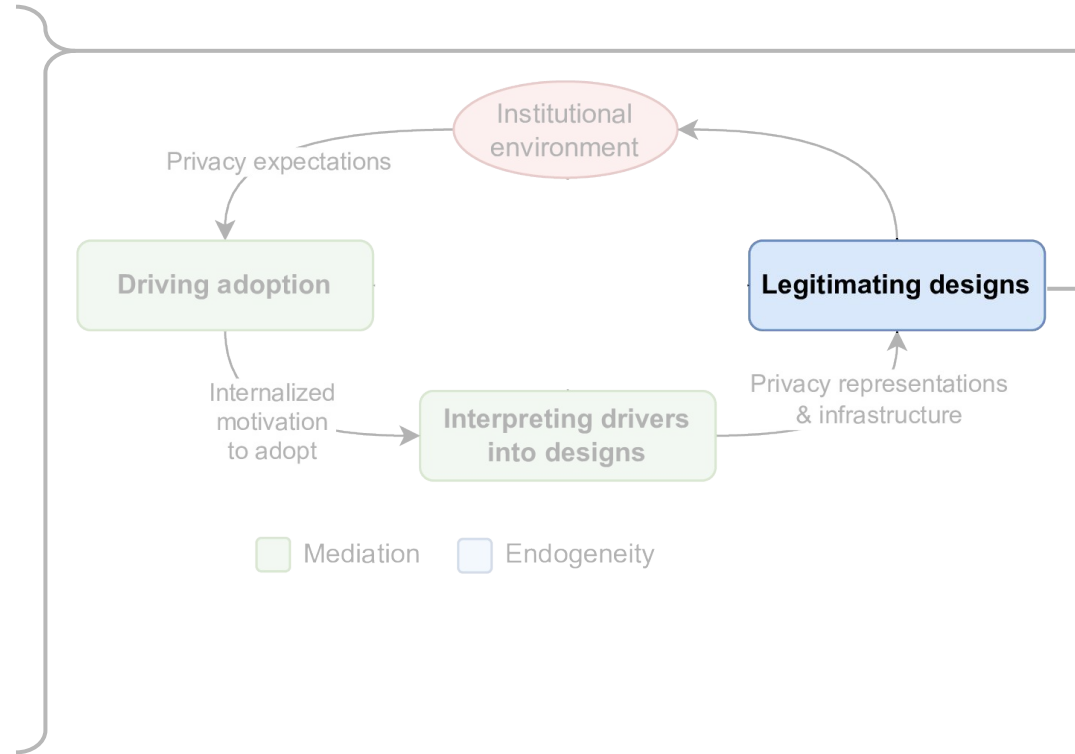
Justifying design

Making promises to consumers

Setting standards



# Our (emergent) process theory

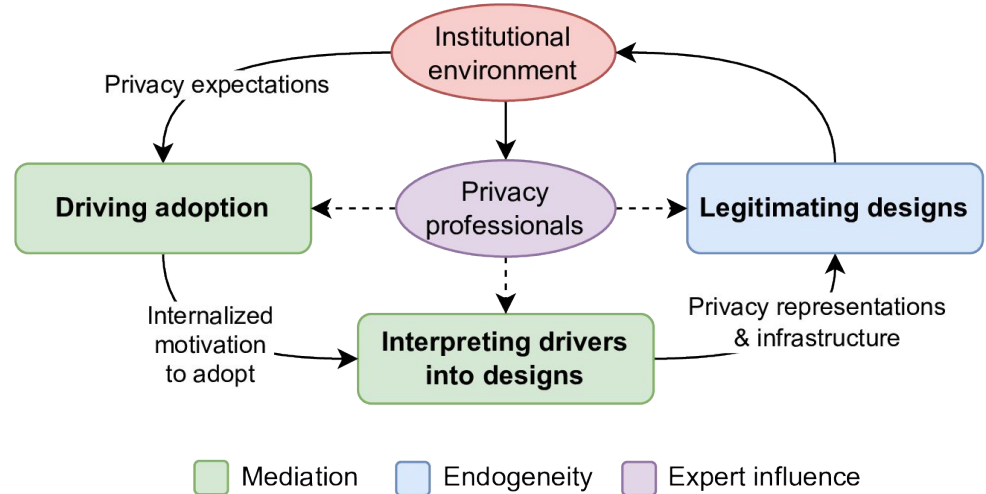


# The literature

Decoupling is harder when employees are moral activists (Turco, 2012).

- “Privacy champions” evangelize privacy in daily work (Tahaei et al., 2021).
- Moral leaders can make and safeguard institutional reforms (Solinger, 2020)...
- But they may struggle in metrics-oriented, move-fast environments (Ali et al., 2023).

# Our (emergent) process theory



# Preserving privacy in “privacy-preserving” analytics

- How practitioners can help:
  - Establish **best practice & defaults** for communication, parameter setting early in development
  - **Share design choices** and privacy-relevant settings with independent experts and/or the public
  - Advocate internally—**build & maintain internal privacy groups & substantive standards**
  - Consider whether a given analytics practice is appropriate **regardless of PPA**
- How researchers can help:
  - **Empirically evaluate** systems after deployment
  - Consider ripple effects of adoption (e.g., encouraging more or less data collection)
  - Develop for PPA tasks that **shift power to users**—e.g., privacy-preserving auditing (Xu & Zhang, 2021)
- How policymakers can help:
  - **Deeper investigation** before affirming PPA practices; avoid blanket endorsements (see e.g. Edelman, 2016)
  - Require disclosure of key design details, or access for independent PPA auditors

# Thank you!

Questions? Thoughts?  
Want to read the paper?

[ryansteed@cmu.edu](mailto:ryansteed@cmu.edu)

# References

- Abowd, John M., Robert Ashmead, Ryan Cumings-Menon, Simon Garfinkel, Micah Heineck, Christine Heiss, Robert Johns, et al. 2022. "The 2020 Census Disclosure Avoidance System TopDown Algorithm." *Harvard Data Science Review*, no. Special Issue 2 (June). <https://doi.org/10.1162/99608f92.529e3cb9>.
- Ali, Sanna J., Angèle Christin, Andrew Smart, and Riitta Katila. 2023. "Walking the Walk of AI Ethics: Organizational Challenges and the Individualization of Risk among Ethics Entrepreneurs." In *Proceedings of the 2023 ACM Conference on Fairness, Accountability, and Transparency*, 217–26. FAccT '23. New York, NY, USA: Association for Computing Machinery. <https://doi.org/10.1145/3593013.3593990>.
- Bamberger, Kenneth A., and Deirdre K. Mulligan. 2015. *Privacy on the Ground: Driving Corporate Behavior in the United States and Europe*. Information Policy Series. Cambridge, Massachusetts: The MIT Press.
- boyd, danah, and Jayshree Sarathy. 2022. "Differential Perspectives: Epistemic Disconnects Surrounding the U.S. Census Bureau's Use of Differential Privacy." *Harvard Data Science Review*, no. Special Issue 2 (June). <https://doi.org/10.1162/99608f92.66882f0e>.
- Bromley, Patricia, and Walter W. Powell. 2012. "From Smoke and Mirrors to Walking the Talk: Decoupling in the Contemporary World." *The Academy of Management Annals* 6 (1): 483–530. <https://doi.org/10.1080/19416520.2012.684462>.
- Carroll, Archie B. 1979. "A Three-Dimensional Conceptual Model of Corporate Performance." *Academy of Management Review* 4 (4): 497–505. <https://doi.org/10.5465/AMR.1979.4498296>.
- Charmaz, Kathy. 2014. *Constructing Grounded Theory*. 2nd edition. Introducing Qualitative Methods. London ; Thousand Oaks, Calif: Sage.
- Cyphers, Bennett. 2021. "Google's FLoC Is a Terrible Idea." Electronic Frontier Foundation. March 3, 2021. <https://www.eff.org/deeplinks/2021/03/googles-floc-terrible-idea>.
- Edelman, Lauren B. 2016. *Working Law: Courts, Corporations, and Symbolic Civil Rights*. Chicago Series in Law and Society. Chicago, IL: University of Chicago Press. <https://press.uchicago.edu/ucp/books/book/chicago/W/bo24550454.html>.
- Edelman, Lauren B., Christopher Uggen, and Howard S. Erlanger. 1999. "The Endogeneity of Legal Regulation: Grievance Procedures as Rational Myth." *American Journal of Sociology* 105 (2): 406–54. <https://doi.org/10.1086/210316>.
- Egan, Erin. 2020. "A Path Forward for Privacy and Online Advertising." *Meta* (blog). October 2, 2020. <https://about.fb.com/news/2020/10/a-path-forward-for-privacy-and-online-advertising/>.
- Gunningham, Neil, Robert A. Kagan, and Dorothy Thornton. 2004. "Social License and Environmental Protection: Why Businesses Go beyond Compliance." *Law & Social Inquiry* 29 (2): 307–41.
- Jones, Thomas M. 1995. "Instrumental Stakeholder Theory: A Synthesis of Ethics and Economics." *The Academy of Management Review* 20 (2): 404–37. <https://doi.org/10.2307/258852>.
- Kamieniecki, Sheldon. 2006. *Corporate America and Environmental Policy: How Often Does Business Get Its Way?* Stanford: Stanford University Press.
- Meyer, John W., and Brian Rowan. 1977. "Institutionalized Organizations: Formal Structure as Myth and Ceremony." *American Journal of Sociology* 83 (2): 340–63.
- Solinger, Omar N., Paul G.W. Jansen, and Joep P. Cornelissen. 2020. "The Emergence of Moral Leadership." *Academy of Management Review* 45 (3): 504–27. <https://doi.org/10.5465/amr.2016.0263>.
- Tahaei, Mohammad, Alisa Frik, and Kami Vaniea. 2021. "Privacy Champions in Software Teams: Understanding Their Motivations, Strategies, and Challenges." In *Proceedings of the 2021 CHI Conference on Human Factors in Computing Systems*, 1–15. CHI '21. New York, NY, USA: Association for Computing Machinery. <https://doi.org/10.1145/3411764.3445768>.
- Turco, Catherine. 2012. "Difficult Decoupling: Employee Resistance to the Commercialization of Personal Settings." *American Journal of Sociology* 118 (2): 380–419. <https://doi.org/10.1086/666505>.
- Waldman, Ari Ezra. 2017. "Designing Without Privacy." SSRN Scholarly Paper. Rochester, NY. <https://papers.ssrn.com/abstract=2944185>.
- Weick, Karl E. 1976. "Educational Organizations as Loosely Coupled Systems." *Administrative Science Quarterly* 21 (1): 1–19. <https://doi.org/10.2307/2391875>.
- Wilson, James Q. 1982. *The Politics of Regulation*. New York: Basic Books.