WHEN I RETURNED TO THE CONSULTING business back in 2005, I found that a change to my modus operandi would have favorable results for the perceived quality of my work. Up to that point I had never made a big point of reporting my ongoing activities to management, trusting that I’d get the job done and that doing so would make everyone happy. And, sure enough, things kept rolling and I indeed got things done. But I won’t claim that anyone really knew what I was up to or that they had more than a passing notion of my progress.

2005 provided me with a fresh start; I decided that I’d do things differently this time around. And, indeed, as my reports started coming in, my client’s response to both my employer and myself seemed to improve.

What’s the Use of Reporting?

“So, Peter, what’s happening? Aahh, now, are you going to go ahead and have those TPS reports for us this afternoon?”

From the movie Office Space

Reporting, Reports. Status updates. These are words that most people in IT dread and that conjure up nightmare images of piles of paperwork and endless drudgery with managers. Words that make you shudder at the thought of bosses nagging you about layout, instead of content, and of hours of lost time that could have been spent doing real work.

But seriously, spreading the word about your work and your projects doesn’t have to be a huge undertaking and it will probably even help you in getting things done. By spending just a few hours every month you could save yourself a lot of trouble in the long run.

Good reporting has tangible benefits for the customer:

- It records solid and clear agreements about your activities.
- It provides regular updates of your project’s current status and progress.
- It gives you a chance to adjust your work if things appear to be going wrong.

Benefits for your employer and yourself include the following:
■ Solid and clear agreements about your deliverables are recorded.
■ Your employer will have insight into your daily activities.
■ You will be able to explain why you did certain things, should your decisions ever be doubted.
■ The perceived quality of your work will increase. Reporting is something one expects from people who really take their work seriously.
■ You will receive more direct feedback on your activities.
■ Getting news about your project out to the rest of the company can create new business opportunities for both you and your employer.

**Your First Report: Describe Your Assignment**

“A lean agreement is better than a fat lawsuit.”

*German proverb*

It may seem slightly odd, but your first report will be made before you’ve even done any real work. When you start a new project everyone will have a general idea of what you will be doing, but usually no one has all the details. To prevent delays in the future, you will need to make very specific agreements early on.

To get things started you will need to have a little eye-to-eye with your client to draft your assignment. You will be hashing out every significant detail of what the client expects from you:

■ What will you be doing for them?
■ How will you be doing it?
■ In what timeframe are you expected to deliver?
■ Which resources are at your disposal?
■ Does the client impose any rules or demands?
■ Are there any demands that you put on the client?
■ Which milestones can be set and what repercussions will follow if you don’t meet them on time?

The good news is that such a meeting usually doesn’t take up more than an hour, maybe two. After that you’ll need another hour or so to put it all on paper, provided that you have already created a template of sorts.

By putting as much detail as possible into all of these criteria you are creating many opportunities for yourself. From now on everyone agrees on what you will be doing and outsiders can be quickly brought up to speed on your project. At later points in time you can always go back to your document to check whether you’re still on the right track. And at the end of everything you can use your original agreement to grade how successful you were in achieving your goals.

So, what if you will be doing “normal” daily management of the customer’s servers and IT infrastructure? It doesn’t seem like there’s a lot to describe, is there? Well, that’s when you put extra focus on how things are done. Mind you, even normal daily management includes some projects that you can work on.

Either way, make sure that all demands have been made “SMART”: specific, measurable, ambitious, realistic, and time-bound. This means that everything should:

■ Have clear boundaries
■ Be verifiable
■ Answer a specific need
■ Be attainable within a certain amount of time
When your document is complete, go over it with your client once more to make sure there is agreement on everything you put onto paper. Then, get the client's approval in writing.

Here are two examples from my recent assignments. The first example was part of a real project with specific deliverables, whereas the second example covers normal systems management.

**Example: Task Description, 1**

Requirement 1: Improving on the old:

Our current Nagios monitoring environment is severely lacking in multiple aspects. These include but are not limited to the following:

- There is suboptimal design of the infrastructure involved.
- Many services, components, and metrics are effectively not monitored.
- There is suboptimal configuration when it comes to alarming.
- The current configuration is a dirty conglomerate of files and objects.
- There is no proper separation between users. People can see monitors to which they really should have no access.

**Example: Task Description, 2**

All of these issues should be fixed in the newly designed Nagios environment.

Thomas will take part in the department's normal schedule. This includes the following duties:

- Stand-by duty (being on call), once every five to six weeks
- Daily shifts, either starting his day at 08:00 or not leaving the office before 18:00
- The expanded schedule with regard to P1 priority incidents and changes, during which overtime is expected
- The department's change calendar, which involves regular night shifts to implement changes inside specific service windows

### Expanding Your Activities

You have done your utmost to make your project description as comprehensive as possible. You've covered every detail that you could think of and even the customer was completely happy at the time.

Unfortunately, happiness never lasts long and your client's bound to think of some other things he or she will want you to do. Maybe there's a hitch in your deadline, or maybe you'll need to install a hundred servers instead of the original fifty. Who knows? Anything can happen! The only thing that's for certain is that it will happen.

When it does, be sure to document all the changes that are being made to your project. Remember, if your original project description is all you have to show at the end, then you'll be measured by the wrong standards! So be sure to go into all the specifics of the modifications and include them in an updated project description.

And, of course, again make sure to get written approval from the client.

### Interim Reporting

Most people I've worked for were delighted to get detailed status updates in writing. Naturally, your client will pick up bits and pieces through the
grapevine, but clients won’t know anything for sure until you provide them with all the details. I’ve found that it is best to deliver a comprehensive document every six to eight weeks, depending on the duration of your undertaking.

Each report should include the following topics:

- A short description of your project and of the customer you’re working for.
- An overview of your original tasks, as detailed in your project description, and their current status.
- An overview of any recent changes made to your goals and tasks, including a status update for these new tasks.
- An overview of how you’ve spent your time over the past few weeks.
- A list of problems and challenges that you’ve run into and how you’ve gone about solving them (including problems for which you’ll need other people’s help).
- A list of suggestions for your client.
- Predictions regarding the outcome of your project.

**Example: A Short Description of Your Project**

The goal of this project is to improve the monitoring capabilities at $CLIENT by completely redesigning the infrastructure, the software, and the configuration of the Nagios environment.

**Example: Original Tasks and Their Status**

Automated installation of UNIX servers:

Weeks 26 and 27 (28 June through 8 July) were spent full-time on the implementation of the Jumpstart server. $CLIENT had requested I give this part of the project the highest priority, owing to recent discoveries regarding the recoverability of certain servers.

At this point in time the so-called Jumpstart server has the following functionality in place:

[...]

Therefore we can conclude that the Jumpstart server has reached full functionality.

**Example: Changes to Your Project**

One of the changes made to the project, based on the new technical requirements, is the switch from NRPE to SNMP as a communications protocol. This choice will allow us greater flexibility in the future and will most likely also save us some effort in managing the Nagios clients.

The downside of this choice is my lack of experience in SNMP. This means that I will need to learn everything about SNMP before I can start designing and building a project that’s based upon it.

**Example: A Simplified Timesheet**

![Simplified Timesheet](chart.png)
Example: Problems and Challenges
On 17 July I issued a warning to local management that the project would be delayed because of two factors:

- My unfamiliarity with the SNMP protocol and software
- The lack of a centralized software (and configuration) distribution tool. This lack means that we shall need to install each client manually.

Example: Suggestions and Recommendations
$CLIENT is quite lucky to have a CMDB (Configuration Management Database) that is rather up to date. This database contains detailed information on all of its systems and has proved to be very useful in daily life. However, what is lacking is a bird's-eye view of the environment (maps and lists and such which describe the environment in less detail but show a method to the madness).

Example: Predictions Regarding the Outcome of Your Project
However, as can be seen from the included project planning, I will most probably not be finished with the project before the contract between Snow and $CLIENT runs out.

The contract's end date is set to 16 September, whereas my current estimates point to a project conclusion around 1 October. And that's assuming that there will be no delays in acquiring the backup and monitoring software.

Personal Contact
One of the biggest mistakes I've made in my recent past was to assume that my customers were reading every document I'd been giving them. I'd been sending them email about show stoppers and I'd been providing them with those beautiful reports I've been telling you about. But still something went horribly wrong. You see, some managers really don't care about technical background and thus they'll ignore certain parts of your reports. They figure that since you're not coming to talk to them, everything's hunky-dory.

This is exactly why email and big documents are no substitute for good old face-to-face contact.

Make sure to discuss your progress with your client and to mention any problems you've run into. You could even go the extra mile and request a regular, biweekly meeting! Talking to the customer in person will give you the chance to make sure the customer knows exactly what's going on and that he or she fully understands everything you've written in your interim report.

Everything Comes to an End
"You can spend the rest of your life with me . . . but I can't spend the rest of mine with you. I have to live on. Alone. That's the curse of the Time Lords."

From 2005's season of Doctor Who

Like all masterpieces, your enterprise needs a grand finale.

Now that all the work has been done and your goals have been reached, you will need to transfer responsibility for everything that you've made.
Cross the t’s and dot the i’s and all that. In short, you’ll be writing an expanded version of the interim report.

The composition of your document should include the following topics:

- A review of the items in your task description. Have you met all your requirements and milestones? If you haven’t, provide a satisfactory explanation as to why.
- Recommendations for any unfinished parts of the project. These should point your client in the right direction to finish the work at hand.
- A summary of how you spent all your resources. Think pie charts. Think graphs. Think budgets.
- A list of all of the issues and risks that you have noticed over the course of your project.
- A checklist detailing everything that you and the client need to agree on before the project can be truly considered “finished.”

On the last page of your document, leave room for notes and signatures from your client and the lead technicians. Go over the document with everyone who’ll need to take responsibility for your project. When they agree with everything you’ve written, have them sign that page. You will end up with a page that contains all the autographs you’ll need.

**Example: Task Review**

Solaris Automated Installation Server:

[...]

Current status:

Finished December 2005. Unfortunately, there are a few small flaws still left in the standard build. These have been documented and will be fixed by $CLIENT.

**Example: Project Recommendations**

A basic list of applications to be entered into phase 2 was delivered a few weeks ago. Now we will need to ascertain all the items that should be monitored on a per-application basis.

Once those requirements have been decided on we can continue with the implementation. This includes expanding the existing Nagios configuration, expanding the Nagios client packages, and possibly the writing of additional plug-ins.

**Example: Resource Expenditure**

<table>
<thead>
<tr>
<th>Activity</th>
<th>Hours</th>
</tr>
</thead>
<tbody>
<tr>
<td>1 Nagios renewal</td>
<td>750</td>
</tr>
<tr>
<td>2 Daily management</td>
<td>550</td>
</tr>
<tr>
<td>3 Syslog server</td>
<td>110</td>
</tr>
<tr>
<td>4 Jumpstart server</td>
<td>100</td>
</tr>
<tr>
<td>5 Inventory of improv.</td>
<td>28</td>
</tr>
<tr>
<td>6 Everything else</td>
<td>300</td>
</tr>
</tbody>
</table>
Example: Risks and Pitfalls
These are areas identified by Thomas as risk areas that need addressing by the $CLIENT team:

- Limited knowledge of Nagios's implementation of SNMP
- Limited knowledge of Perl and shell scripting in lab team
- Limited knowledge of SDS/SVM volume management in lab team
- Limited knowledge of Solaris systems management
- Only one engineer in lab team able to support all aspects of UNIX

Example: Checklists

<table>
<thead>
<tr>
<th>Nagios project items</th>
<th>Status</th>
</tr>
</thead>
<tbody>
<tr>
<td>Upload all documentation to Sharepoint</td>
<td>Transferred to $CLIENT</td>
</tr>
<tr>
<td>Provide copies of all documentation and project files on CD-ROM</td>
<td>Finished</td>
</tr>
<tr>
<td>Perform high-level review of Nagios renewal project</td>
<td>Finished</td>
</tr>
<tr>
<td>Create and verify user accounts for SH and DR on new Nagios servers</td>
<td>Finished</td>
</tr>
<tr>
<td>Have SH and DR assume full responsibility of the project</td>
<td>Finished</td>
</tr>
</tbody>
</table>

In Conclusion

I've found that many of my customers were pleasantly surprised to receive detailed project reports. It really is something they're not used to from their IT crowd. So go on and surprise your management! Keep them informed, strengthen your bond with them, and at the end of the day take in the compliments at a job well done.