

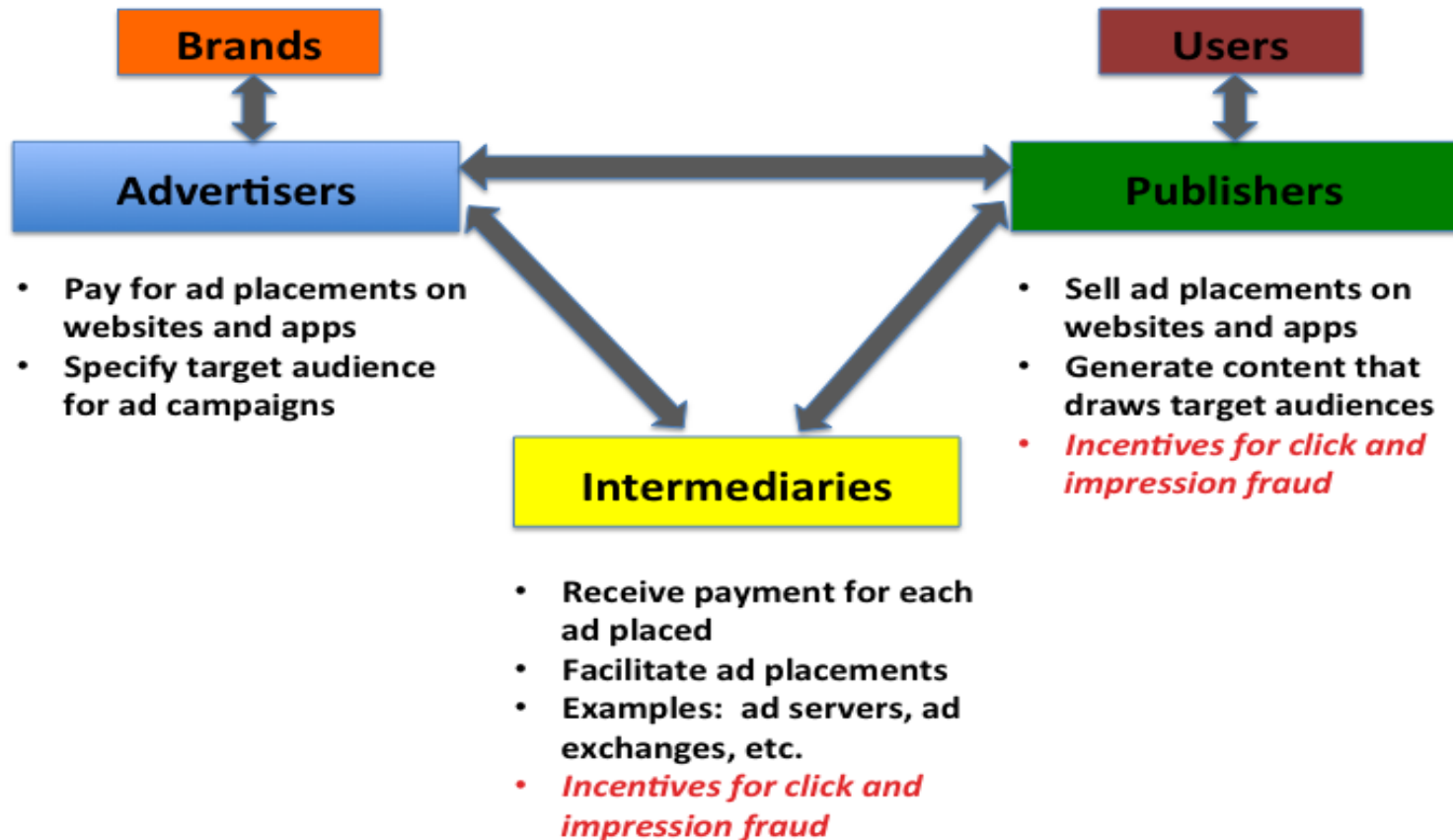
Fraudulent Activity in Online Advertising

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The online ad ecosystem



Threats

- **Simple threats: script-based page retrieval**
 - Ubiquitous - \$12/10K impressions
- **Mechanical turk**
 - Humans who are paid (or requested) to access sites
- **More complex threats: botnets**
 - Geotargeting, clicks, and other characteristics
 - As much as \$100/10K impressions
- **New threats: pay-per-view networks**
 - Websites that load 3rd party pages in an obfuscated fashion when accessed by users



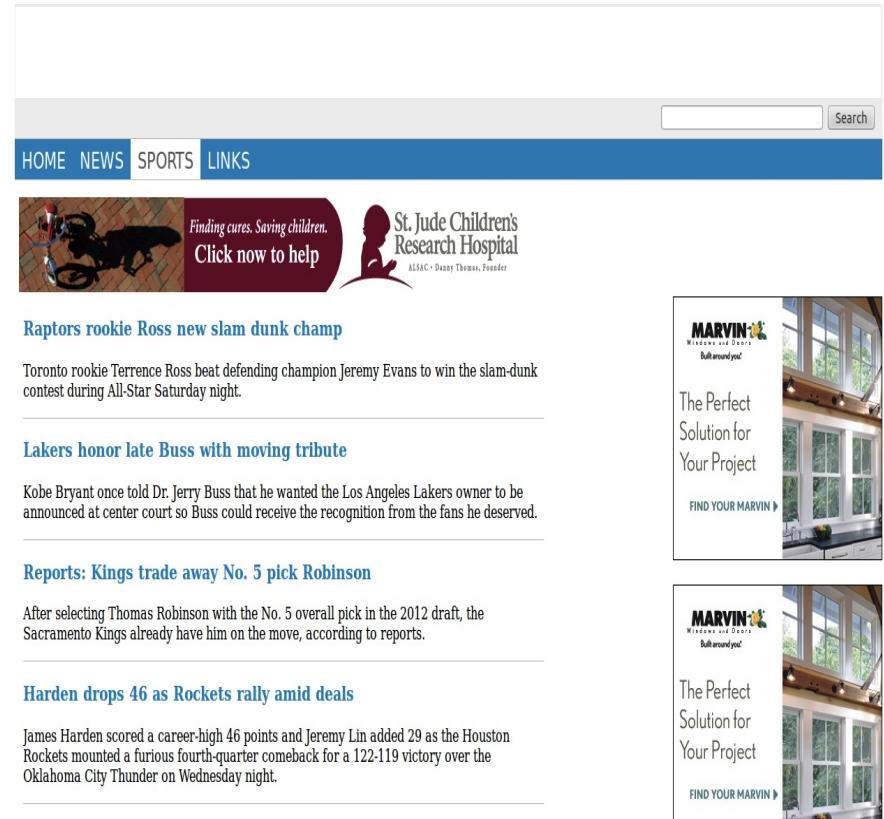
Web traffic generation

- **Search is the original form of traffic generation**
 - Search engine optimization (SEO) is a popular service
- **Legitimate forms of traffic generation**
 - Adwords
 - Content widgets (e.g., OutBrain)
- **Type “purchase web traffic” in Google search**
 - MANY traffic generation offerings
 - Wide variety of features (geo, uniques, etc.)
- **Investigation of 34 target sites**
 - Assurance that “no black hat methods” are used
 - Great deal of repackaging and ambiguous DNS registrations



Honeypot websites

- Series of websites developed to be targets for traffic generation
 - Look and feel of a “real” site
- Instrumentation
 - Gather as much data per access as possible



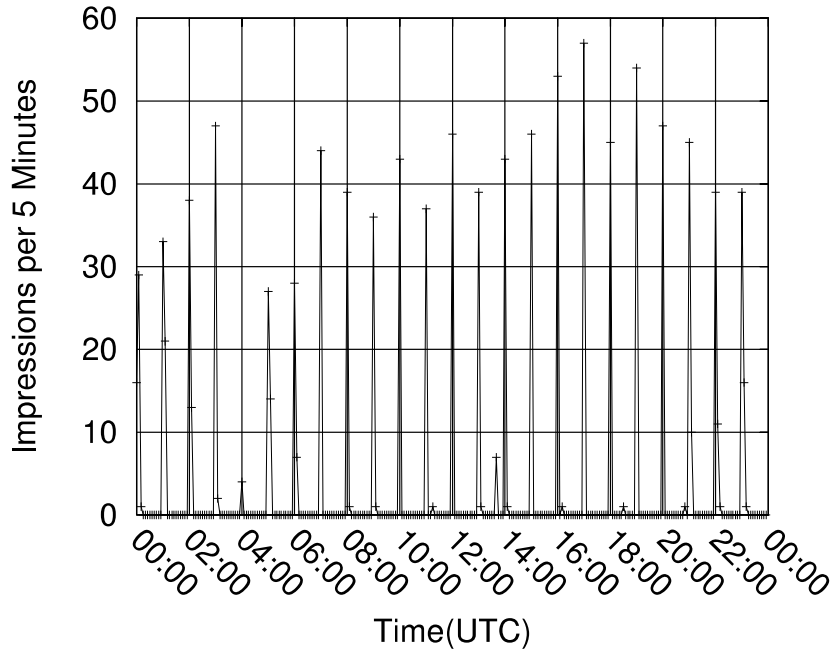
Case study traffic purchases

Vendor	Amount	Runtime	Price
MaxVisits	10,000	5 days	\$11.99
BuildTraffic	20,000	60 days	\$55.00
AeTraffic	10,000	7 days	\$39.95
BuyBulkVisitor	20,000	5 days	\$53.00
TrafficMasters	50,000	2 days	\$70.00

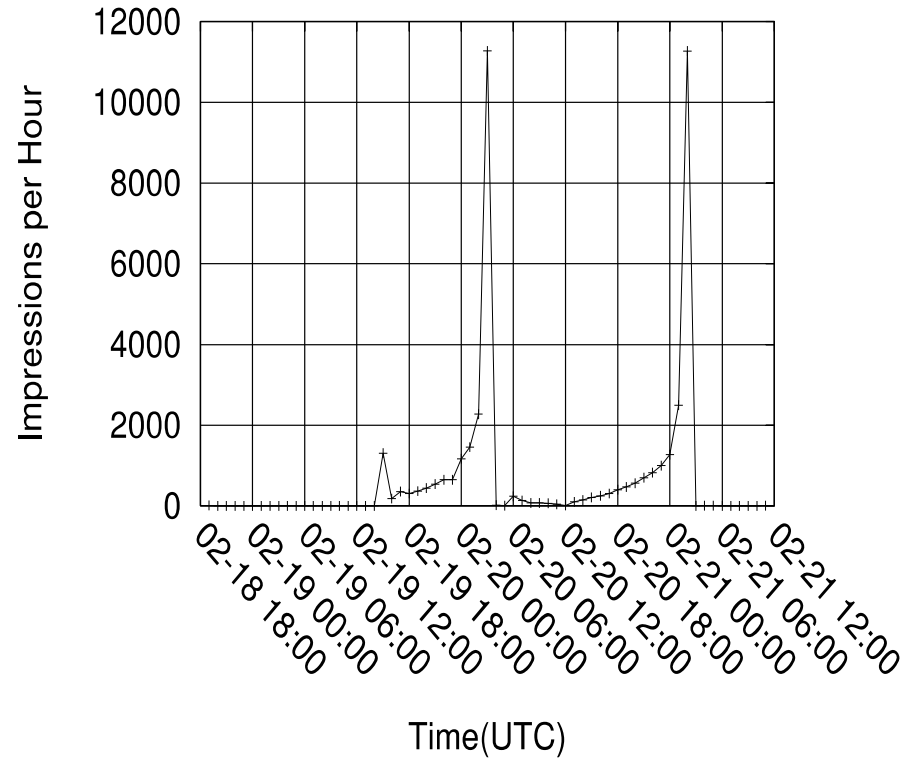
US-based traffic, unique users over 24 hour period



Purchased traffic profiles



BuildTraffic arrival process



TrafficMasters arrival process



Purchased traffic observations

- **69K out of the 110K purchased impressions were delivered**
 - BuildTraffic ended 28 days into its 60 day cycle
 - AeTraffic is still delivering at a low level
 - BuyBulkVisitor delivered 1 impression
- **Tiny (1%) overlap with public IP blacklists**
- **Virtually no interactions on our site**
- **Only modest reuse of IP addresses**
- **Inconsistent ad loads**
- **Most traffic was from pop-unders**
 - Only 53% of view had non-zero frame size



PPV networks

- **Traffic generation objective: look like a real user (and offer features at low price)**
- **Some TG services offer a simple tag that when included on a site pays attractive CPM**
 - “...will not block any of your site content and does not lead to actions where users might be led to leave your site”
 - Tag will “display” 3rd party websites
- **PPV network: groups of sites that run tags from a single TG service**



Deep dive into PPV nets

- **When a user accesses a site running a PPV tag a pop-under window is generated**
 - Typically requires a user action
- **Pop-under calls PPV network server**
 - Delivers details on user and site
- **PPV network will deliver URL's of sites buying traffic**
 - Often to 0 height frames
 - Frequent reloads



Scope of PPV nets

- **Many PPV sites publish their volume**
 - Average of 17.16M unique visitors and 6.29B page views per provider per day are claimed
- **We identified 10 candidate PPV tags from review of purchased traffic and online forums**
- **We searched Jan-June '12 Common Crawl DB for publisher sites that run PPV tags from 10 providers**
 - Javascript checked for pop-under generation
- **Over 4M PPV tags found on over 11K domains**
 - Largest: ero-advertising.com on 5.8K domains



Impact of PPV nets

- **MuStats used to estimate daily page views on identified pages (domains and subdomains)**
 - Over 168M estimated daily page views
- **Assumptions**
 - 25% of pop-unders are blocked
 - 4 destination sites per pop-under
 - Destination sites run 4 ads @ \$0.25 CPM
- **Over \$15M/month in wasted ad spend from 10 PPV networks alone!**



Mitigating PPV nets

- **Viewport size filters**
 - Advertisers or intermediaries that run ad servers can augment their Javascript to check viewport
 - Would filter 46% of impressions in our data
- **Referrer blacklist**
 - Block traffic originating from PPV networks
 - Would block 99% of our purchased traffic
- **Publisher blacklist**
 - Identify publishers that participate in PPV nets
 - Block ad requests from those publishers
 - Would discourage publishers from PPV nets



Summary and status

- **Fraud is a huge problem in online advertising**
 - From simple scripts to sophisticated bots to PPV networks
- **Ongoing honeypot-based data gathering**
- **m.Labs has developed TQ platform to identify fraud**
- **m.Labs open experimental platform**
 - Data repository and API for ad fraud detection
- **New directions for data gathering and fraud analysis**



