

# Exploring User Mental Models of End-to-End Encrypted Communication Tools

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## Our Main Message

Secure messaging has a  
messaging problem!

# Introduction

- Our community has advocated the **adoption of secure communication tools**.
- These tools offer different **security properties**:
  - Confidentiality
  - Integrity
  - User authentication

## Related Work

- Why Johnny Can't Encrypt? A Usability Evaluation of PGP 5.0 (Whitten and Tygar, 1999)
- ...
- Why Doesn't Jane Protect Her Privacy? (Renaud et al., 2014)
- Obstacles to the Adoption of Secure Communication Tools (Abu-Salma et al., 2017)

Prior work has shown that incorrect mental models are a barrier to the adoption of secure tools.

## In This Work

We **quantitatively** explore user mental models of end-to-end (E2E) encrypted communication tools.

# Research Questions

- **RQ1.** What are users' general mental models of E2E encryption?
- **RQ2.** Do users understand the security properties offered by E2E encrypted communication tools?

# Soteria: A Hypothetical E2E Encrypted Tool

Imagine you are considering using a new tool named Soteria to communicate with your family members, friends, colleagues, and others. When you install Soteria, the following message is displayed:

“Soteria communications (messages, phone calls, and video calls) are end-to-end encrypted.”



# Survey Topics – Mental Models (RQ1)

- Have you heard of the term “end-to-end encryption?”
- Do you feel confident explaining what it means?
- What does end-to-end encryption mean to you?
- What do the ends in “end-to-end encryption” refer to?
- What are the benefits and drawbacks of using Soteria?
- Do different types of communication have the same level of security?

# Survey Topics – Security Properties (RQ2)

- Which of the following entities could access your Soteria communications?
  - People who work at Soteria
  - People with a technical background
  - People who are up to no good
  - Corporations other than the company that develops Soteria
  - Governments
  - ISPs
  - Other
  - No one

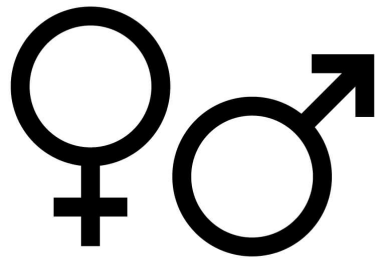
# Survey Recruitment

- Iteratively developed questionnaire.
- Conducted survey in the UK in April 2018.
- Recruited 125 survey respondents using Prolific Academic.
- Paid each respondent £2.5.
- Average completion time = 10 minutes.

# Data Analysis

- Two researchers coded qualitative responses using Thematic Analysis.
- Cohen's kappa coefficient = 0.87.

# Results – Demographics



58% 40%

## Age

18 – 44: 80%

## Educational level

College degree: 34%

Graduate degree: 20%

# Results – Demographics

**90%**

Use (or used) E2E encrypted tool

## Results – Demographics

**90%**

Use (or used) E2E encrypted tool

**87%**

Use (or used) WhatsApp

## Results – Demographics

**62%**

Had heard of E2E encryption



## Results – Demographics

**62%**

Had heard of E2E encryption

**12%**

Felt confident explaining E2E encryption

# Results – General Mental Models

- Benefits?

**86%**

Provides E2E encryption

# Results – General Mental Models

- Benefits?

**86%**

Provides E2E encryption

- Drawbacks?

**11%**

Partners need to use Soteria

**9%**

Cybercrime

# Results – General Mental Models

- What does E2E encryption mean?

**34%**

No one could access

**33%**

Only sender and recipient could access

**5%**

Only devices could access

# Results – General Mental Models

- What do the ends refer to?

**50%**

Sender and recipient

**30%**

Devices/instances

# Results – General Mental Models

- What do the ends refer to?

**50%**

Sender and recipient

**30%**

Devices/instances

**15%**

Start and end of exchanged message

# Results – Security of Different Types of Communication

**~70%**

Same level of security (Soteria communications)

# Results – Security of Different Types of Communication

**~70%**

Same level of security (Soteria communications)

**~75%**

Soteria text messages  $\leq$  landline phone calls, mobile phone calls, SMS



## Results – Access to Soteria Communications

**~40%**

No one could access

## Results – Access to Soteria Communications

**~40%**

No one could access

**~60%**

At least one entity (governments, Soteria employees, technical people) could access

## Results – Access to Soteria Communications

**~40%**

No one could access

**~60%**

At least one entity (governments, Soteria employees, technical people) could access

**~75%**

Were not confident

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# Key Takeaways

- Users might not feel threatened by proposals of “backdoors.”
- Primary user-related challenge for E2E encrypted tools is appropriate use, not adoption.

# Hypothesis

- A **high-level description** of a secure communication tool as “end-to-end encrypted” **does not provide users with the necessary information.**



🔒 Messages to this chat and calls are now secured with end-to-end encryption. Tap for more info.

# Recommendations

- Designing **better descriptions** to communicate the security properties of E2E encrypted communication tools, and increase users' feelings of self-efficacy.

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- Developing **educational interventions** targeted towards activists, dissidents, and policy makers.



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- Designing **better descriptions** to communicate the security properties of E2E encrypted communication tools, and increase users' feelings of self-efficacy.
- Developing **educational interventions** targeted towards activists, dissidents, and policy makers.
- Focusing on appropriate use, not adoption.

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